



8<sup>th</sup> Annual Report 2012-13





# **BOARD OF DIRECTORS**



Mr. S. Vishvanathan
Director



Mrs. Arundhati Bhattacharya Chairperson



Mr. A. Krishna Kumar Director



Mr. M. P. Mehrotra Director



Mrs. Smt Bharati Rao Director



Mr. H. N. Verma Independent Director



Mr. V. G. Kanan Director



Mrs. Swati Desai Managing Director



Mr. Anil Bhandari Whole Time Director and COO

# Directors' Report for the year 2012-2013

To

The Members.

Your Directors have pleasure in presenting the 8th Annual Report together with the Profit and Loss Account for the year ended March 31, 2013 and the Balance Sheet as on that date.

# Performance Highlights

(Rs. in crores)

Year ended March 31	2012	2013
Operating Results		
Gross Income	87.24	69.60
Profit before provisions, Depreciation, Interest and Tax	8.27	5.66
Provisions	0.45	0.31
Depreciation	1.67	1.41
Interest	<b>\$</b> 1	=
Profit/(Loss) before tax	6.15	3.69
Profit/(Loss) after tax	4.03	2.42
Financial Position		
Equity Share Capital	50.00	65.63
Reserves	29.29	41.09
Debt Funds	<b>42</b> ()	. =
Other Selected Data		
Earnings per share (Rs.)	0.81	0.38
Return on Equity (%)	5.08	2.27
Dividend per share (Rs.)	**	4
Book Value per share (Rs.)	15.86	16.26

#### I. Market Environment:

The market sentiments across the globe swung widely during the year from high levels of optimism to deepening despair over still faltering economic activity. The first six months of the financial saw depressed market sentiments and poor flows in the equity markets. The sentiments improved after September on the back of unprecedented monetary stimuli by central banks of advanced economies and relative success of the European Union in containing the euro zone debt crisis.

In India too, the slew of reforms initiated by the government in the second half of the year lifted the overall sentiments and the broader indices; Nifty and Sensex hit a two years high of 6101.30 and 20203.66 on January 22, 2013 and January 29, 2013, respectively. However, high inflation, deteriorating Rupee, widening fiscal & current account deficits and concerns of decelerating growth amid political uncertainty kept gains in check. Retail investors by and large kept away from the equity markets.

The Sensex settled to close at 18835.77 while the NIFTY closed the year at 5682.55 giving a 8.23 and 7.31% return, respectively, for the whole year. Among the sectoral indices, FMCG and Healthcare were the better performers, whereas Metal, Power and Capital Goods were the worst affected. Midcap index underperformed the broader indices due to corporate governance issues, heavy selling by FII and declining corporate earnings. CNX midcap index declined by 4.01% to close at 7401.60 at the end of the year.

DII cash market volumes, from where your company sources most of its broking business, were flat during the year, and retail investor stayed away from the markets for the better part of the year.

# II Operations:

As you are aware, your Company is committed to a high growth path and has invested substantially in teams and technology in the current year. On the Institutional business side, it has ramped up sales and research teams and set up an exclusive FII desk to cater to institutional investors. Your Company's research now covers all key sectors and most NIFTY stocks. A new Debt Market vertical was set up during the year which has broken even in a very short time span.

Even though markets seem to have been in the green for the better part of the year, retail investors' participation in the equity cash market was at a seven-year low, with more and more savings finding their way into real estate, gold, bank deposits and high-yielding debt instruments.

New products and enhanced client servicing through advisory and call centre interaction have helped your Company deepen client relationships and despite a very difficult year with a decline of about 24% in the overall retail volumes, your Company was able to hold its retail top line.

# III Financial Results:

Sales and Distribution income, which, in the previous year, contributed to about 46% of the gross revenues of your Company, was impacted by muted investor interest in Tax Free Bonds, leading to a reduced top line for the Company. Gross Income of your Company stood at Rs.69.60 crore during the year under review, while PBT and PAT were at Rs.3.69 crore and Rs.2.42 crore, respectively. Income from broking activity contributed Rs.43.20 crore, Sales and Distribution Rs.17.61 crore and the balance Rs.8.79 crore came from interest, depository services fees and other income. The corresponding figures last year were Rs.40.48 crore, Rs.39.98 crore and Rs.6.78 crore, respectively.

The Company has made significant investments in team building, technology and branch expansion this year which has lowered PAT but enhanced wherewithal for future growth.

# IV. Dividend:

No dividend is proposed for the year 2012-13, with a view to conserving resources.

# V. Personnel:

The company continues to lay great stress on human resources as the most valuable asset. As on March 31, 2013, the strength of its workforce was 555 as compared to 519 as at the previous year's close. Teams in various verticals have been enhanced both quantitatively and qualitatively. Continuous learning and skill upgradation is ensured through interventions like induction and orientation programmes, and also external training programmes, particularly in the area of soft skills.

# VI. Deposits:

The Company has not accepted any deposits from the public during the period under review.



#### **Directors:** VII.

During the year under review, the following changes took place in the Board of Directors of the Company:-

- Shri A. Krishna Kumar, Managing Director & GE (National Banking Group), State Bank of India was appointed as Nominee Director of the Company w.e.f. July 26, 2012.
- Shri S. Vishvanathan resigned as Director & Chairman of the Company w.e.f. August 17, 2012 consequent upon his transfer to State Bank of India as Dy. Managing Director (On Special Duty).
- Smt. Swati B. Desai was re-appointed as Managing Director of the Company w.e.f. August 20, 2012.
- 4) Smt. Arundhati Bhattacharya, Managing Director & CEO, SBI Capital Markets Limited was appointed as Director & Chairperson of the Company w.e.f. September 12, 2012.
- 5) Shri H. N. Varma was appointed as Additional Director of the Company w.e.f. September 26, 2012.
- Shri Shyamal Acharya, Dy. Managing Director & GE (Associates & Subsidiaries), State Bank of India resigned as Nominee Director of the Company w.e.f. November 29, 2012 consequent to the appointment of Shri S.Vishvanathan as Managing Director & GE (Associates & Subsidiaries), State Bank of India w.e.f. November 26, 2012.
- Shri Rajeev Krishnan resigned as Director of the Company w.e.f. December 15, 2012 consequent upon transfer to State Bank of India as Chief General Manager (Stressed Assets Management II).
- Shri Anil Bhandari was re-appointed as Whole-time Director of the Company w.e.f. December 24, 2012.
- Shri S. Vishvanathan Managing Director & GE (Associates & Subsidiaries), State Bank of India was appointed as Nominee Director of the Company w.e.f. December 28, 2012.
- 10) Shri V.G. Kannan, President & COO, SBI Capital Markets Ltd, was appointed as Additional Director of the Company w.e.f. January 21, 2013.

In accordance with the provisions of the Companies Act, 1956 Shri H.N. Varma and Shri V.G. Kannan, Directors, hold office up to the date of the 8th Annual General Meeting. The Company has received Notice from a member under section 257 of the Companies Act, 1956, proposing them as candidates for the office of Director liable to retire by rotation. Shri H.N. Varma and Shri V.G. Kannan have conveyed their consent for being appointed as Director liable to retire by rotation.

Shri M.P. Mehrotra, Director, retires by rotation at the 8th Annual General Meeting of the Company and being eligible, offers himself for re-appointment.

The Board extended a hearty welcome to Shri A. Krishna Kumar, Shri S. Vishvanathan Smt. Arundhati Bhattacharya, Shri H.N. Varma, and Shri V.G. Kannan to the Board and placed on record its deep appreciation to Shri S. Vishvanathan, Shri Shyamal Acharya and Shri Rajeev Krishnan for their valuable contributions during their tenure as Directors of the Company.

#### VIII. Directors' Responsibility Statement:

Pursuant to Section 217 (2AA) of the Companies Act, 1956, the Directors confirm that: -

- in the preparation of the annual accounts, the applicable accounting standards have been followed:
- appropriate accounting policies have been selected and applied consistently, and the judgments and estimates that have been made are reasonable and prudent so as to give a true and fair view of the state of affairs of the company as on March 31, 2013 and of the profit or loss of the Company for the period ended March 31, 2013;

- iii. proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities;
- iv. the annual accounts have been prepared on a going concern basis.

The Directors also wish to draw the kind attention of the Shareholders to the report of the Auditors to the Shareholders issued by M/s. Sudit K. Parekh & Co., the Statutory Auditors, on the financial accounts for the year ended March 31, 2013.

#### Auditors: IX.

M/s Sudit K. Parekh & Co., Chartered Accountants, the Statutory Auditors of the Company, retire at the conclusion of the Eighth Annual General Meeting of the Company.

The Board of Directors at their 35th Meeting held on April 15, 2013, has recommended the reappointment of M/s Sudit K. Parekh & Co. Chartered Accountants, as the Statutory Auditors of the Company to hold office from the conclusion of the Eighth Annual General Meeting up to the conclusion of the Ninth Annual General Meeting of the Company. The Company has received a Certificate from M/s Sudit K. Parekh & Co. to the effect that their appointment, if made, would be within the limits prescribed under Section 224(1B) of the Companies Act, 1956.

# Companies (Disclosures of Particulars in the Report of the Board of Χ. Directors) Rules, 1988:

In terms of the above Rules issued by the Central Government, the following information is furnished:

Conservation of Energy and Technology Absorption:

As the Company was engaged only in the business of stock broking activities and other financial services during the period under review, there is no information to report under this head.

Foreign Exchange Earnings and Outgo:

During the year under review, the Company had foreign exchange earnings of Rs.0.48 lac on account of research income. The total foreign exchange expended amounted to Rs.16.08 lac on account of software for transmission of messages and foreign travel.

#### Particulars of Employees: XI.

There is no employee in the Company whose particulars are required to be given under section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975, as amended.

#### Acknowledgement: XII.

The Board of Directors would like to express its thanks to SEBI, the Company's Regulator, the National Stock Exchange of India Limited, Bombay Stock Exchange Limited and Central Depository Services (India) Limited for their advice and guidance received.

The Board is grateful to the State Bank of India and the SBICAPS family for their invaluable support and guidance to the Company. The Board also records its appreciation of the unstinted support extended by all its staff members.

For and on behalf of the Board of Directors

# Arundhati Bhattacharya

Chairperson

Date: April 15, 2013



# **Independent Auditor's Report**

# To the Members of SBICAP Securities Limited Report on the Financial Statements

We have audited the accompanying financial statements of SBICAP Securities Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2013 and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements:

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility:**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. The Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the management, as well as evaluating the overall presentation of the financial statements.

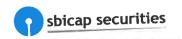
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion:

In our opinion and to the best of our information and according to the explanations given to us. the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
- (b) in the case of the Statement of Profit and Loss, of the profit for the year ended on that date;
- (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

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# Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's Report) Order, 2003 as amended by Companies (Auditor's Report) (Amendment) Order, 2004 (together 'the Order'), issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit;
  - in our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - c. the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
  - in our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
  - e. on the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

# For SUDIT K PAREKH & CO.

Chartered Accountants Firm Registration No.: 110512W

#### (D.S. Khatri)

Partner

Membership Number: 16306 Mumbai, dated: April 15, 2013



# Annexure to the Auditor's Report

(Referred to in paragraph 1 under the heading "Report on other legal and regulatory requirements" of our report of even date)

# **Re: SBICAP Securities Limited**

- In respect of its fixed assets: T
  - a. The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b. Fixed assets have been physically verified by the management during the year. The frequency of verification is reasonable with regards to the size of the Company and the nature of its business and fixed assets. According to the information and explanations given to us, no material discrepancies were noticed on such verification.
  - c. Fixed assets disposed off during the year were not substantial and, therefore, do not affect the going concern assumption.
- The Company is primarily in brokerage industry and it was not holding any inventory ii. during the year. Hence, sub-clauses (a) to (c) of clause (ii) are not applicable to the Company.
- iii. According to the information and explanations given to us, the Company has not granted/taken any loan, secured or unsecured, to/from the company, firm or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Hence, sub-clauses (a) to (g) of clause (iii) are not applicable to the Company.
- In our opinion and according to the information and explanations given to us, there exists adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of fixed assets and with regard to the sale of iv. services. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control system of the Company in respect of these areas.
- According to the information and explanations given to us, there are no contracts and  $\mathbf{v}$ . arrangements that need to be entered in the register to be maintained in pursuance of Section 301 of the Companies Act, 1956. Hence, sub-clauses (a) and (b) of clause (v) is not applicable to the Company.
- According to the information and explanations given to us, the Company has not accepted vi. any deposits from the public within the meaning of provisions of sections 58A and 58AA and other relevant provisions of the Companies Act, 1956 and the Companies (Acceptance of Deposit) Rules, 1975 made there under.
- vii. The Company has an internal audit system commensurate with its size and the nature of its business.
- viii. In our opinion, the Central Government has not prescribed the maintenance of the cost records under section 209(1) (d) of the Companies Act, 1956, for the Company and hence, this clause is not applicable to the Company.
- ix. In respect of Statutory Dues:
  - a. According to the information and explanations given to us, the Company is generally regular in depositing undisputed statutory dues in respect of Income Tax, Service Tax, Provident Fund, Cess and other statutory dues as applicable to it with appropriate authorities.

As informed to us, the provisions of Investor Education and Protection Fund, Sales Tax, Wealth Tax, Excise Duty and Customs Duty are currently not applicable to the Company.

According to the information and explanations given to us, there are no undisputed amounts payable in respect of Income Tax, Service Tax, Provident Fund, Cess and other statutory dues as applicable to it, that were in arrears, as at March 31, 2013 for a period of more than six months from the date they became payable.

As informed to us, the provisions of Investor Education and Protection Fund, Sales Tax, Wealth Tax, Excise Duty and Customs Duty are currently not applicable to the Company.

- b. According to the information and explanations given to us, there are no dues of Income Tax, Service Tax, Provident Fund, Cess and other statutory dues as applicable to the company, which have not been deposited on account of any dispute.
  - As informed, the provisions of Investor Education and Protection Fund, Sales Tax, Wealth Tax, Excise Duty and Customs Duty are currently not applicable to the Company.
- x. The Company does not have any accumulated losses at the end of the financial year and has not incurred cash losses in the financial year and in the immediately preceding financial year.
- xi. Based on our audit procedures and according to the information and explanations given to us, we are of the opinion that the Company has not defaulted in repayment of dues to banks. The company does not have any outstanding dues to financial institutions nor does it have any debentures outstanding during the financial year.
- xii. According to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii. The provisions of chit fund are not applicable to the Company; hence, clause (xiii) is not applicable to the Company.
- xiv. According to the information and explanations given to us, the Company is not dealing or trading in shares, securities, debentures and other investments. Therefore, the provisions of this clause are not applicable to the Company.
- xv. In our opinion and according to the information and explanations provided to us, the Company has not provided guarantees for loans taken by others from banks and financial institutions.
- xvi. The Company has not taken any term loans during the year and hence, clause (xvi) is not applicable to the Company.
- xvii. According to the information and explanations given to us, and on an overall examination of the Balance Sheet of the Company, funds raised on short-term basis have not been used during the year for making long-term investments.
- xviii. According to the information and explanations given to us, during the year the Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under Section 301 of the Companies Act, 1956.
- xix. According to the information and explanations given to us, the Company has not raised any money by way of issue of debentures and hence, clause (xix) is not applicable to the Company.
- xx. The Company has not made any public issue of securities during the year.
- xxi. According to the information and explanations given to us, no fraud on or by the Company was noticed or reported during the year.

### For SUDIT K PAREKH & CO.

**Chartered Accountants** 

Firm Registration No.: 110512W

#### (D.S. Khatri)

**Partner** 

Membership Number: 16306



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	Note	March 31, 2013 (Rupees)	March 31, 2012 (Rupees)
EQUITY AND LIABILITIES			
Shareholders' fund			
Share capital	3	656,250,000	500,000,000
Reserves and surplus	4	410,917,602	292,919,657
Non-current liabilities		1,067,167,602	792,919,657
Trade payables	5	1,451,812	1,246,452
Other long-term liabilities	5	2,099,875	2,199,875
Long-term provisions	6	8,708,673	5,735,001
Current liabilities		12,260,360	9,181,328
Trade payables	7	569,991,968	401,270,831
Other current liabilities	7	74,182,336	64,079,428
Short-term provisions	6	4,237,883	3,727,378
		648,412,187	469,077,637
TOTAL		1,727,840,149	1,271,178,622
ASSETS			
Non-current assets			
Fixed assets			
Tangible assets	8	18,932,536	23,536,376
Intangible assets	9	8,975,780	7,040,434
Capital work-in-progress		194,200,420	149,041,446
Intangible assets under development		125,234,994	114,626,972
Deferred tax assets (net)	10	9,101,829	6,814,163
Long-term loans and advances	11	128,033,790	120,000,159
Other non-current assets	12.2	5.	1,211,732
		484,479,349	422,271,282
Current assets			
Trade receivables	12.1	521,458,054	275,840,948
Cash and bank balances	13	710,032,356	565,319,021
Short-term loans and advances	11	11,870,390	7,747,371
		1,243,360,800	848,907,340
TOTAL		1,727,840,149	1,271,178,622

Summary of significant accounting policies

2.1

The accompaning notes are an integral part of the financial statements.

As per our report of even date

For Sudit K Parekh & Co.

For and on behalf of the Board of Directors of

Firm Registration No.: 110512W **SBICAP Securities Limited** 

**Chartered Accountants** 

D.S. Khatri

Partner

Membership No. 16316

A. Bhattacharya Chairperson

Swati B. Desai Managing Director Dhanashri Kenkre Company Secretary

Mumbai April 15, 2013

Mumbai April 15, 2013

# **Profit and Loss Account**

	Notes	March 31, 2013 (Rupees)	March 31, 2012 (Rupees)
Revenue from operations			
Brokerage		432,002,666	404,786,351
Selling and distribution	14.1	176,159,744	399,895,966
Depository services income	14.2	26,633,621	11,254,931
Other operating income	14.3	22,167,110	13,532,052
Total Revenue from operation	ns	656,963,141	829,469,300
-			X.
Other non-operating income	15	39,078,446	42,909,730
Total Revenue		696,041,587	872,379,030
Tymoneos			
Expenses Employee benefit expenses	16	240,798,150	222,519,538
• •	17	206,653,272	412,697,250
Operating expenses	18	190,666,580	
Administration expenses  Depreciation and amortization	_	14,096,328	16,688,786
Finance costs	20	4,346,970	2,455,274
Total expense		656,561,300	
Total silp silb s			
Profit before prior period adj	justments	39,480,287	61,504,250
Add/Less: Prior period income	e/(expenses) 32	(2,520,009)	(2,140,381)
Profit before tax		36,960,278	59,363,869
Tax expenses			
Current tax		15,000,000	21,300,000
Deferred tax		(2,287,667)	
Total tax expense		12,712,333	19,037,038
Profit for the year from cont	inuing operations	24,247,945	40,326,831
Earnings per equity share [Nomina	al value of share Rs.10		
(Previous year Rs.10)]			
(Basic and diluted EPS computed o total profit for the year)	on the basis of 21	0.38	0.76
Summary of significant accountin	g policies 2.1		
The accompaning notes are an int As per our report of even date	tegral part of the finan	cial statements.	
For <b>Sudit K Parekh &amp; Co.</b> Firm Registration No.: 110512W Chartered Accountants	For and on behalf of SBICAP Securities L	the Board of Directors of imited	
D.S. Khatri  Partner  Membership No. 16316	A. Bhattacharya Chairperson	Swati B. Desai Managing Director	Dhanashri Kenkre Company Secretary
Mumbai	Mumbai April 15, 2013		

# **Cash Flow Statement**

Cash flow from operating activities:  Profit before tax after prior period expenses  Non-cash adjustments  Depreciation and amortization	(Rupees) 36,960,278	(Rupees)
Profit before tax after prior period expenses Non-cash adjustments	36,960,278	
Profit before tax after prior period expenses Non-cash adjustments	36,960,278	
Non-cash adjustments		59,363,869
Developing and amortization		
Dedlectanon and anomatanon	14,096,328	16,928,312
Provision for performance linked variable payments (PLVP)	14,000,000	19,282,047
Excess provision for PLVP written back	(2,020,179)	(4,377,864)
Excess provision for selling and distribution written back	(5,345,587)	(7,438,227)
Provision for doubtful debts	3,059,999	4,485,081
Loss on sale of fixed assets	359,836	615,244
Profit on sale of investment		(1,196,065)
Provision for leave encashment/gratuity	3,484,177	1,232,947
Operating profit before working capital changes	64,594,852	88,895,343
NOT SO TO SECURE OF THE PROPERTY OF THE PROPER	0 1,00 1,002	00,000,015
Movements in working capital:	100 00-004	(00 00= 010)
Increase/(decrease) in current trade payables	169,067,984	(23,807,918)
Increase/(decrease) in non-current trade payables	(346,846)	346,846
Increase/(decrease) in other current liabilities	3,468,674	1,650,569
Increase/(decrease) in other long term liabilities	105,360	(1,235,098)
Decrease/(increase) in non-current trade receivables	(3,059,999)	(5,048,162)
Decrease/(increase) in current trade receivables	(245,617,105)	41,544,129
Decrease/(increase) in margin and other deposits	(48,960,016)	193,500,000
Decrease/(increase) in inventories	je je	11,219,400
Decrease/(increase) in long term loans and advances	(6,514,081)	1,631,969
Decrease/(increase) in short term loans and advances	(4,123,020)	533,178
Decrease/(increase) in other current assets		2,850,816
Decrease/(increase) in other non-current assets	1,211,732	9,319,610
Cash generated from operations before tax	(70,172,466)	321,400,681
Direct tax refund received	2,495,343	54
Direct taxes paid	(19,014,893)	(44,111,754)
. Net cash generated from operating activities	(86,692,016)	277,288,926
Cash Flow from investing activities:		
Sale of current investments		11,196,065
Purchase of fixed assets	(12,299,616)	(10,022,259)
Sale of fixed assets	511,944	343,939
Movement in capital work-in-progress and intangible assets under development	(55,766,994)	(237,861,802)
II. Net cash used in investing activities	(67,554,666)	(236,344,058)
	(000,555,70)	(230,344,036)
Cash Flow from financing activities: Proceeds from issue of shares	250,000,000	_
III. Net cash provided by financing activities	250,000,000	-
Net change in cash & cash equivalents (I+II+III)	95,753,318	40,944,868
Cash & cash equivalents at the beginning of the year	326,457,560	285,512,692
Cash & cash equivalents at the beginning of the year	422,210,878	326,457,560
	422,210,676	320,437,300
Components of cash and cash equivalents Balance with banks:		
On current accounts	422 100 070	216 457 500
	422,198,878	316,457,560
Deposits with original maturity less than 3 months	12.002	10,000,000
Cash on hand	12,002	200 1
Total cash and cash equivalents (Note 13)	422,210,878	326,457,560
Summary of significant accounting policies 2.1		

For Sudit K Parekh & Co.

For and on behalf of the Board of Directors of

Firm Registration No.: 110512W

As per our report of even date

**Chartered Accountants** 

**SBICAP Securities Limited** 

D.S. Khatri

Partner

Membership No. 16316

A. Bhattacharya Chairperson

Swati B. Desai **Managing Director**  Dhanashri Kenkre Company Secretary

Mumbai April 15, 2013

Mumbai April 15, 2013

#### 1. Corporate information

SBICAP Securities Ltd ('the Company') is a wholly-owned subsidiary of SBI Capital Markets Ltd, incorporated in 2005. It is a member of the two premier stock exchanges of India, the National Stock Exchange of India Ltd and Bombay Stock Exchange Ltd. The Company is engaged in the business of broking (retail and institutional) and third-party distribution of financial products.

#### 2. Basis of preparation

The financial statements of the Company have been prepared in accordance with generally accepted accounting principles in India ('Indian GAAP'). The Company has prepared these financial statements to comply in all material respects with the accounting standards notified under the Companies (Accounting Standards) Rules, 2006, (as amended) and the relevant provisions of the Companies Act, 1956. The financial statements have been prepared on an accrual basis and under the historical cost convention. The accounting policies adopted in the preparation of financial statements are consistent with those of previous year.

### 2.1 Summary of significant accounting policies

#### a. Use of estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring adjustment to the carrying amounts of assets or liabilities in future periods.

#### b. Tangible fixed assets

Fixed assets are stated at cost net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises purchase price and directly attributable cost of bringing the asset to its working condition for its intended use.

Gains or losses arising from derecognition of fixed assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognized in the statement of profit and loss when the asset is derecognized.

#### c. Depreciation on tangible fixed assets

Depreciation on fixed assets is calculated on a written down value basis using the rates arrived at based on the useful lives estimated by the management, or those prescribed under the Schedule XIV to the Companies Act, 1956, whichever is higher. The Company has used the following rates to provide depreciation on its fixed assets:

	Rates (WDV)	
Office equipment	13.91%	
Furniture & fixtures	18.1%	
Computers	40%	

Leasehold improvements are depreciated on a straight-line basis over the primary lease period.

#### d. Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortization and accumulated impairment losses, if any.

Intangible assets are amortized on a straight line basis over the estimated useful economic life of three years.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized.



Leases where the lessor effectively retains substantially all the risks and the benefits of ownership of the leased term are classified as operating leases. Operating lease payments are recognized as an expense in the Statement of Profit and Loss on a straightline basis over the lease term.

#### f. Impairment of tangible and intangible assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) net selling price and its value in use. The recoverable amount is determined for an individual asset unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.In determining net selling price, recent market transactions are taken into account if available. If no such transactions can be identified, an appropriate valuation model is used.

#### Cash and cash equivalents g.

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand, and short-term investments with an original maturity of three months or less.

#### **Investments** h.

Investments that are readily realizable and intended to be held for not more than one year from the date on which such investments are made are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges, such as brokerage, fees and duties.

Current investments are carried in the financial statements at lower of cost and fair value determined on an individual investment basis. Long-term investments are carried at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

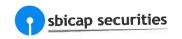
#### **Inventories** i.

The securities acquired with the intention of holding for short-term and trading are classified as stock-in-trade. The securities held as stock-in-trade are valued at lower of cost arrived at on first-in first-out (FIFO) basis or marketable fair value.

#### j. Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria have been followed before revenue is recognized:

Brokerage income in relation to stock broking activity is recognized on the trade date of transaction and includes stamp duty and transaction charges and is net of scheme incentives paid. Amounts receivable from and payable to clients/stock exchanges for broking transactions are disclosed separately as trades executed but not settled.



Commission relating to public issues is accounted for on finalization of allotment of the public issue/receipt of information from the intermediary. Brokerage Income relating to public issues/mutual fund/other securities is accounted for based on mobilization and intimation received from clients/intermediaries.

Depository income - Annual Maintenance Charges are recognized on accrual basis and transaction charges are recognized on trade date of transaction.

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable..

# k. Foreign currency transactions

#### **Initial Recognition:**

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

#### Conversion:

Foreign currency monetary items are retranslated using the exchange rate prevailing at the reporting date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency, are reported using the exchange rate at the date of the transaction. Non-monetary items, which are measured at fair value or other similar valuation denominated in a foreign currency, are translated using the exchange rate at the date when such value was determined.

#### **Exchange Differences:**

All other exchange differences are recognized as income or as expenses in the period in which they arise.

# I. Retirement and other employee benefits

Retirement benefit in the form of provident fund is a defined contribution scheme. The contributions to the provident fund are charged to the statement of profit and loss for the year when the contributions are due. The Company has no obligation other than the contribution payable to the provident fund.

The Company operates a gratuity (defined benefit) plan for its employees. The costs of providing benefits under this plan is determined on the basis of actuarial valuation at each year-end using the projected unit credit method. Actuarial gains and losses are recognized in full in the period in which they occur in the statement of profit and loss.

Accumulated leave, which is expected to be utilized within the next 12 months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit for measurement purposes. Such long-term compensated absences are provided for based on the actuarial valuation using the projected unit credit method at the year-end. Actuarial gains/losses are immediately taken to the statement of profit and loss and are not deferred.

#### m. Income taxes

Tax expense comprises current and deferred tax. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961, enacted in India. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date.



Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

At each reporting date, the company re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax asset to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writes down the carrying amount of deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set-off current tax assets against current tax liabilities and the deferred tax assets and deferred taxes relate to the same taxable entity and the same taxation authority.

#### Segment reporting n.

The Company's primary business segments are reflected based on the principal business carried out, i.e., share and stock broking on the National Stock Exchange of India Limited and Bombay Stock Exchange Limited and other related ancillary services and third-party distribution of financial products.

The risk and returns of the business of the Company is neither associated with geographical segmentation nor the clients of the Company are grouped geographically.

#### Earning per share O.

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

#### **Provisions** p.

A provision is recognized when the Company has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

#### q. **Contingent liabilities**

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company, or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

	March 31, 2013	March 31, 2012
3. Share capital		
Authorised shares	1,000,000,000	1,000,000,000
100,000,000 (Previous year: 100,000,000) Equity shares of Rs. 10 each	1,000,000,000	1,000,000,00
Issued, subscribed and paid-up shares	65,625,000	500,000,000
65,625,000 (Previous year: 50,000,000)	- 05,023,000	
Equity shares of Rs.10 each	65,625,000	500,000,000
Total issued, subscribed and paid-up shares capital	03,023,000	L.

# a. Reconciliation of shares outstanding as at March 31, 2013 and at March 31, 2012

The state of the s	March 31, 2013		March 31, 2012	
Equity shares	No. of Shares		No. of Shares	Rupees
Outstanding at the beginning of the year		500,000,000	50,000,000	500,000,000
Add: Issued during the year for cash	15,625,000	156,250,000		
Outstanding at the end of the year	65,625,000	656,250,000	50,000,000	500,000,000
Outstanding at the cha of the year				

# b. Terms/rights attached to equity shares

The Company has only one class of equity shares having a par value of Rs.10 per share. Each holder of equity shares is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts in proportion to their shareholdings.

# c. Shares held by the holding/ultimate holding company and/or its subsidiaries/associates

	March 31, 2013	March 31, 2012
SBI Capital Markets Ltd., the holding company and its nominees	<b>Rupees</b> 65,625,000	<b>Rupees</b> 500,000,000
65,625,000 (Previous year: 50,000,000) Fauity Shares of Rs.10 each fully paid up		

# d. Details of shareholders holding more than 5% shares capital in aggregate in the Company

	March 31, 2013		Ma	arch 31, 2012
Equity shares of Rs.10 each fully paid up	No. of Shares	% of holding	No. of Shares	% of holding
SBI Capital Markest Ltd., the holding	65,625,000	100	50,000,000	100
company and its nominees				

- e. The company does not have any shares reserved for issue under options, contract/commitments for sale of shares/disinvestments as at March 31, 2013 and also as at March 31, 2012.
- f. During the period of five years immediately preceding March 31, 2013 as well as March 31, 2012, the Company has not issued any bonus shares or shares for consideration other than cash, and the company has not bought back any shares during this period
- g. The company does not have any securities as at March 31, 2013 and as at March 31, 2012 which are convertible into equity/preference shares.



4. Reserves and surplus			Marc	h 31, 2013	March 31, 2012
Securities premium account				Rupees	Rupees
Opening Balance				-	72
Add: Premium on issue of shares received of	during the year			93,750,000	X <del>=</del>
Closing balance	,			93,750,000	198
General reserves					
Opening Balance		,		3,051,832	3,051,832
Add : Amount transferred from surplus bal- of profit and loss	ance in the statem	ent		*	199
Closing balance				3,051,832	3,051,832
Surplus in the statement of profit and los	ss				
Opening Balance			2	89,867,825	249,540,995
Add: Profit for the year				24,247,925	40,326,830
Net surplus in the statement of profit and	l loss		3	14,115,770	289,867,825
Total			4	10,917,602	292,919,657
5. Long-term borrowings and other long-term	m liabilities		Marc	ch 31, 2013	·
Long-term borrowings		,		Rupees	Rupees
Deferred payment liabilities					
Retention money for capital items				1,415,812	1,246,452
Total				1,415,812	1,246,452
Other long-term liabilities					
Trade payables (selling and distribution)					346,846
Others liabilities					
Franchisee security deposits				2,099,875	2,199,875
				2,099,875	2,546,721
	Non-curi	ent :		C	urrent
6. Provisions			. 2012		13 March 31, 2012
Provision for employee benefits	Rupees		apees	Rupe	
Provision for gratuity	2,968,127	1.46	8,685		

	11011 C	ALL CITE	Culton		
6. Provisions	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012	
Provision for employee benefits	Rupees	Rupees	Rupees	Rupees	
Provision for gratuity	2,968,127	1,468,685		-	
Provision for leave benefits	5,740,546	4,266,316	4,237,883	3,727,378	

**Total** 

8,708,673

5,735,001

7. Trade payables and other current liabilities	March 31, 2013 Rupees	March 31, 2012 Rupees
Trade payables		-
Trade payables (relating to Brokerage business)	541,384,078	207,786,562
Trade payables (selling and distribution, and others)	28,607,890	193,137,423
	569,991,968	400,923,985
Other current liabilities		
Sundry creditors	38,293,462	26,657,518
Others	35,888,874	37,421,910
	74,182,336	64,079,428
Total	644,174,304	465,003,413

4,237,883

3,727,378

R	Tan	aih	ما	assets
ο.	I all	ıgın.	ıe	assets

(Rupees)

//					
Total	Leasehold Improvements	Computers	Furniture & Fixtures	Office Equipments	
					Cost or valuation
66,479,588	2,249,945	47,456,557	4,022,468	12,750,618	At April 1, 2011
4,716,987	63,986	2,883,914	1,001,267	767,820	Additions
(2,268,058)	(141,104)	(392,745)	(974,219)	(759,990)	Disposals
68,928,517	2,172,827	49,947,727	4,049,516	12,758,448	At March 31, 2012
3,980,017	36,690	2,591,927	237,648	1,113,752	Additions
(1,779,618)		(26,011)		(1,753,607)	Disposals
71,128,916	3 2,209,517	52,513,643	4,287,164	12,118,593	At March 31, 2013
1					Depreciation
34,773,020	1,183,590	27,541,777	2,069,452	3,978,201	At April 1, 2011
11,927,997	1,107,639	8,802,113	659,259	1,358,986	Charge for the year
(1,308,876)	(141,104)	(250,875)	(555,601)	(361,295)	Disposals
45,392,141	2,150,125	36,093,016	2,173,110	4,975,892	At March 31, 2012
7,712,076	59,392	6,045,168	485,902	1,121,615	Charge for the year
(907,837)		(24,296)	(443)	(883,098)	Disposals
52,196,380	2,209,517	42,113,888	2,658,568	5,214,409	At March 31, 2013
					Net block
23,536,376	22,702	13,854,711	1,876,406	7,782,556	At March 31, 2012
18,932,536	(0)	10,399,755	1,628,596	6,904,184	At March 31, 2013

#### 9. Intangible assets

**Gross block** 

At April 1, 2011 Purchase At March 31, 2012 Additions

At March 31, 2013

Amortization At April 1, 2011 Charge for the year At March 31, 2012 Charge for the year

At March 31, 2013

Net block At March 31, 2012

At March 31, 2013

	(Rupees)
Computer Software	Total
26,415,459 5,305,272	26,415,459 5,305,272
31,720,731	31,720,731
8,319,599	8,319,599
40,040,330	40,040,330
19,679,983	19,679,983
5,000,315	5,000,315
24,680,298	24,680,298
6,384,252	6,384,252
31,064,550	31,064,550
7.040.434	7.040.424
7,040,434	7,040,434
8,975,780	8,975,780



#### 10. Deferred tax assets (net)

	March 31, 2013	March 31, 2012
	(Rupees)	(Rupees)
Deferred tax liability		
Fixed assets: (Depreciation)	337,096	568,542
Gross deferred tax liability	337,096	568,542
Deferred tax assets		
Provision for doubtful debts	3,083,156	2,018,638
Provision for arbitrage deposit	80,463	78,592
Provision for gratuity	985,938	476,515
Provision for performance-linked variable pay	1,798,424	2,215,404
Provision for other employee benefits	3,490,944	2,593,554
Gross deferred tax assets	9,438,925	7,382,703
Net deferred tax assets	9,101,829	6,814,162

#### 11. Loans and advances

	Non-current			Current	
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012	
	Rupees	Rupees	Rupees	Rupees	
Capital advances					
Unsecured, considered good		125,847			
	*	125,847	=	98	
Advances recoverable in cash or kind					
Unsecured, considered good	602,274	511,012	11,536,390	5,281,371	
,	602,274	511,012	11,536,390	5,281,371	
Security deposits					
Unsecured, considered good	53,468,565	50,619,899	334,000	2,466,000	
	53,468,565	50,619,899	334,000	2,466,000	
Other loans and advances					
Unsecured, considered good					
Advance income-tax (net of provisions for taxation)	38,112,951	36,593,401	- 2		
Deposits with stock exchanges/clearing house	35,850,000	32,150,000		9.5	
Unsecured, considered doubtful					
Arbitration deposit	242,230	242,230		-	
	74,205,181	68,985,631			
Arbitration deposit provision	242,230)	(242,230)			
	73,962,951	68,743,401	9:	-	
	128,033,790	120,000,159	11,870,390	7,747,371	

#### 12. Trade receivable and other assets

#### 12.1 Trade receivables

Unsecured, considered good unless stated otherwise Outstanding for a period exceeding six months from the date they are due for payment Secured, considered good Unsecured, considered good Unsecured, considered good Doubtful Provision for doubtful receivables  Other receivables Secured, considered good Unsecured, considered good Other receivables Secured, considered good Unsecured, considered good Unsecured, considered good Unsecured, considered good Unsecured, considered good Oubtful Provision for doubtful receivables  Secured, considered good Unsecured, considered good Oubtful Secured,			Cur	rent
Outstanding for a period exceeding six months from the date they are due for payment       1,775,362       2,937,504         Secured, considered good       14,575,561       2,612,312         Unsecured, considered good       8,614,514       5,792,392         Provision for doubtful receivables       8,614,514       5,792,392         (A)       16,350,923       5,549,815         Other receivables         Secured, considered good       318,693,218       70,319,175         Unsecured, considered good       187,081,124       199,971,958         Doubtful       667,209       429,332         Provision for doubtful receivables       667,209       429,332         (B)       505,107,131       270,291,133	Unconved considered and and			March 31, 2012 Rupees
Unsecured, considered good Doubtful Doubtful Provision for doubtful receivables  (A)  Other receivables Secured, considered good Unsecured, considered good Unsecured, considered good Unsecured, considered good Provision for doubtful receivables  Secured, considered good Unsecured, considered good Doubtful  Provision for doubtful receivables  (B)  Total	Outstanding for a period exceeding six months from the date they are due for payment			
Doubtful 8,614,514 5,792,393 Provision for doubtful receivables  (A) 16,350,923 5,549,815  Other receivables Secured, considered good Unsecured, considered good Unsecured, considered good Provision for doubtful  (B) 505,774,340 270,291,133			1,775,362	2,937,504
Provision for doubtful receivables  (A)  Other receivables  Secured, considered good Unsecured, considered good Doubtful  Provision for doubtful receivables  (B)  Other receivables  Secured, considered good  187,081,124 199,971,958 667,209 429,332 505,774,340 270,720,465 667,209 429,332	. 8		14,575,561	2,612,312
Provision for doubtful receivables  (A)  24,965,437 11,342,207 8,614,514 5,792,392 16,350,923 5,549,815  Other receivables Secured, considered good Unsecured, considered good Doubtful Frovision for doubtful receivables  (B)  24,965,437 11,342,207 8,614,514 5,792,392 16,350,923 5,549,815 70,319,175 199,971,958 667,209 429,332 505,774,340 270,720,465 667,209 429,332	Doubtful		8,614,514	5,792,391
Provision for doubtful receivables  (A)  (B)  (B)  (B)  (B)  (B)  (B)  (B)			24,965,437	11,342,207
Other receivables Secured, considered good Unsecured, considered good Doubtful Provision for doubtful receivables  (B)  318,693,218 70,319,175 199,971,958 667,209 429,332 505,774,340 270,720,465 667,209 429,332	Provision for doubtful receivables		8,614,514	5,792,392
Secured, considered good       318,693,218       70,319,175         Unsecured, considered good       187,081,124       199,971,958         Doubtful       667,209       429,332         Provision for doubtful receivables       667,209       429,332         (B)       505,107,131       270,291,133		(A)	16,350,923	5,549,815
Unsecured, considered good Doubtful Provision for doubtful receivables  (B)  187,081,124 199,971,958 667,209 429,332 505,774,340 270,720,465 667,209 429,332	Other receivables			
Unsecured, considered good Doubtful Provision for doubtful receivables  (B)  187,081,124 199,971,958 667,209 429,332 505,774,340 270,720,465 667,209 429,332	Secured, considered good		318,693,218	70.319.175
Doubtful 667,209 429,332 Provision for doubtful receivables (B) 505,774,340 270,720,465 667,209 429,332 505,774,340 270,720,465 667,209 429,332	Unsecured, considered good			199,971,958
Provision for doubtful receivables  (B) 667,209 429,332  505,107,131 270,291,133	Doubtful		667,209	429,332
Provision for doubtful receivables  (B)  667,209 429,332 505,107,131 270,291,133			505,774,340	270,720,465
Total	Provision for doubtful receivables		667,209	429,332
Total (A+B) 521 458 054 275 840 048		(B)	505,107,131	270,291,133
321,436,034 273,640,946	Total	(A+B)	521,458,054	275,840,948

#### 12.2 Other assets

		current
	March 31, 2013	March 31, 2012
	Rupees	Rupees
Interest accrued on fixed deposits		11,732
Non-current bank balances (Note 13)	-	1,200,000
Total	130	1,211,732

#### 13. Current investments

	Non-o	current	Cur	rent
	March 31, 2013	March 31, 2012	March 31, 2013	March 31, 2012
Cash and cash equivalents	(Rupees)	(Rupees)	(Rupees)	(Rupees)
Balance with banks:				
On current accounts	*	=	422,198,878	316,457,561
Deposits with original maturity less than 3 months		\$	2	10,000,000
Cash on hand			12,002	
	*	-	422,210,880	326,457,561
Other bank balances				
Interest accrued on Deposits		2	3,821,476	4,411,460
Deposits with original maturity for less than 12 months	÷:	12	70,700,000	1,000,000
Deposits with original maturity for more than 12 months	*	200,000	€	120
Deposits with stock exchange and banks	-	1,000,000	213,300,000	233,450,000
		1,200,000	287,821,476	238,861,460
Amount disclosed under non-current assets (Note 12.2)	1 (6	(1,200,000)	-	U
Total	13%1	H	710,032,356	565,319,021



14. Revenue from operations	March 31, 2013	March 31, 2012
14. Revenue from operations	Rupees	Rupees
14.1 Selling and distribution commission (S&D)	Kupces	Rupees
Mutual funds	39,082,314	38,533,872
Initial Public Offerings (IPO)	37,191,187	6,328,366
Bonds	59,281,343	305,627,724
Wholesale Debt	12,002,618	303,027,724
Others	28,602,282	49,406,004
Total	176,159,744	399,895,966
Total	= 170,133,744	399,093,900
14.2 Depository service income		
Annual maintenance charges	20,512,302	9,737,125
Transaction charges	5,994,110	1,449,095
Dematerialisation charges	119,399	65,056
Others	7,810	3,655
Total	26,633,621	11,254,931
		11,201,001
14.3 Other operating income		
Account opening charges	12,955,968	7,502,600
Research Income	4,289,943	2,882,078
Profit on sale of inventories		2,019,382
Miscellaneous income	4,921,199	1,127,992
Total	22,167,110	13,532,052
15. Other non-operating income		
Interest income	31,712,680	29,702,454
Provisions written back:		
Performance linked variable payment	2,020,179	4,377,864
S&D sub-commission payable	5,345,587	7,438,227
Profit on redemption of mutual fund units	-	1,196,065
Dividend income		195,120
Total	39,078,446	42,909,730
	-	
16. Employee benefit expense		
Salaries, wages and bonus	216,970,005	201,778,553
Contribution to provident and other funds	8,922,670	8,691,335
Gratuity expense	2,993,783	1,246,618
Staff welfare expenses	11,911,692	10,803,032
Total	240,798,150	222,519,538
17.0		
17. Operating expense		
S&D sub-commission	88,870,622	295,369,874
Stamp duty	12,275,290	11,125,315
Transaction charges	3,301,886	2,737,127
Depository charges	1,102,835	1,637,829
Insurance charges-stock brokers indemnity	609,445	1,293,364
Cost of outsourced staff	81,406,067	71,369,045
Reimbursement of expense incurred by SBI E-broking		5,179,000
Other operating expenses	16,027,128	19,495,615
Provision for doubtful debts	3,059,999	4,485,081
Sundry debtors written off	*	5,000
Total	206,653,272	412,697,250

	March 31, 2013	March 31, 2012
18. Administrative expense	Rupees	Rupees
Lease rent	54,628,801	53,853,371
Repairs and maintenance	11,319,221	7,953,087
Hiring charges	28,621,012	16,991,084
Advertisement	139,359	215,800
Travelling and conveyance	9,949,423	6,989,834
Communication	29,388,344	20,966,891
Printing and stationery	11,813,186	10,730,756
Legal and professional fees	2,374,677	1,724,778
Director's sitting fees	43,000	66,000
	1,064,202	1,468,128
Payments to auditor	5,971,521	5,269,848
Electricity charges	7,550,791	7,267,214
Membership and subscriptions	5,066,916	4,330,920
Office maintenance	2,867,388	2,458,222
Staff recruitment	364,904	302,067
Books and periodicals	4,546,126	1,786,330
Business promotion	12,290,009	11,527,479
Courier charges	1,015,233	183,542
Insurance charges	50,000	437,700
Registration charges	21,377	41,646
Rates and taxes	1,017,514	786,812
Stamping and franking charges	359,837	615,244
Loss on sale of fixed assets/assets written off	203,739	547,179
Miscellaneous expenses	190,666,580	156,513,932
Total	150,000,300	150,510,511
Payments to auditor	March 31, 2013	March 31, 2012
	(Rupees)	(Rupees)
As auditor:	675,000	700,000
Audit fee	40,000	100,000
Tax audit fee	40,000	
	150,000	
Quarterly limited review	150,000	450,000
In other capacity:		450,000
	160,000	450,000 200,000
In other capacity:	160,000 39,202	450,000 200,000 18,128
In other capacity: Other services (certification fees)	160,000	450,000 200,000
In other capacity: Other services (certification fees) Reimbursement of expenses Total	160,000 39,202 <b>1,064,202</b>	450,000 200,000 18,128 1,468,128
In other capacity: Other services (certification fees) Reimbursement of expenses	160,000 39,202	450,000 200,000 18,128 1,468,128
In other capacity: Other services (certification fees) Reimbursement of expenses Total  19. Depreciation and amortization expense	160,000 39,202 1,064,202 March 31, 2013	450,000 200,000 18,128 1,468,128 March 31, 2012
In other capacity: Other services (certification fees) Reimbursement of expenses Total  19. Depreciation and amortization expense  Depreciation on tangible assets	160,000 39,202 1,064,202 March 31, 2013 (Rupees) 7,712,076	450,000 200,000 18,128 1,468,128 March 31, 2012 (Rupees)
In other capacity: Other services (certification fees) Reimbursement of expenses Total  19. Depreciation and amortization expense	160,000 39,202 <b>1,064,202</b> March 31, 2013 (Rupees)	450,000 200,000 18,128 1,468,128  March 31, 2012 (Rupees) 11,688,471 5,000,315
In other capacity: Other services (certification fees) Reimbursement of expenses Total  19. Depreciation and amortization expense  Depreciation on tangible assets Amortization of intangible assets Total	160,000 39,202 1,064,202 March 31, 2013 (Rupees) 7,712,076 6,384,252	450,000 200,000 18,128 1,468,128  March 31, 2012 (Rupees) 11,688,471 5,000,315
In other capacity: Other services (certification fees) Reimbursement of expenses Total  19. Depreciation and amortization expense  Depreciation on tangible assets Amortization of intangible assets	160,000 39,202 1,064,202 March 31, 2013 (Rupees) 7,712,076 6,384,252	450,000 200,000 18,128 1,468,128  March 31, 2012 (Rupees) 11,688,471 5,000,315 16,688,786
In other capacity: Other services (certification fees) Reimbursement of expenses Total  19. Depreciation and amortization expense  Depreciation on tangible assets Amortization of intangible assets Total	160,000 39,202 1,064,202 March 31, 2013 (Rupees) 7,712,076 6,384,252 14,096,328	450,000 200,000 18,128 1,468,128  March 31, 2012 (Rupees) 11,688,471 5,000,315 16,688,786  March 31, 2012 (Rupees)



21. Earning per share (EPS)	March 31, 2013 (Rupees)	
Net profit for calculation of basic EPS and diluted EPS	24,247,945	40,326,831
Weighted average number of equity shares	No. of shares	No. of shares
in calculating basic EPS	64,471,276	52,864,111

#### 22. Gratuity and compensated absences (Revised Accounting Standard-15)

The Company has a defined benefit gratuity plan. Under this plan, every employee who has completed at least five years of service gets a gratuity on departure at the rate of 15 days of last drawn salary for each completed year of service. The scheme is funded with an insurance company in the form of qualifying insurance policy.

The following tables summarise the components of net benefit expense recognised in the statement of profit and loss and the funded status and amounts recognised in the balance sheet.

#### Statement of profit and Loss

Net employee benefit expense (recognised in Employee Cost)

	Gra	atuity
	March 31, 2013 (Rupees)	•
Current service cost	1,821,468	2,087,735
Interest cost on benefit obligation	627,694	542,544
Expected return on plan assets	(360,689)	(351,580)
Net actuarial (gain)/loss recognised in the year	639,848	(1,032,081)
Past service cost		
Net benefit expense	2,728,321	1,246,618
Actual return on plan assets	455,208	519,161
Balance Sheet Benefit asset/liability		
Present value of defined benefit obligation	9,241,837	6,310,366
Fair value of plan assets	(6,273,710)	
Females Females	2,968,127	
Less: Unrecognised past service cost	=,000,120	1,100,000
Plan asset/(liability)	2,968,127	1,468,685

Changes in the present value of the defined benefit obligation are as follows:

7	March 31, 2013	March 31, 2012
	(Rupees)	(Rupees)
Opening defined benefit obligation	6,310,366	4,681,028
Interest cost	627,694	542,544
Current service cost	1,821,468	2,087,735
Past service cost	*	*
Benefits paid	(252,058)	(136,441)
Actuarial (gains)/losses on obligation	734,367	(864,500)
Closing defined benefit obligation	9,241,837	6,310,366

Gratuity

Changes in the fair value of plan assets are as follows:

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	. Tr	3	•	71	т	t
- 0	ш	а	u	ч	ı	u

Gratuity

	March 31, 2013 (Rupees)	March 31, 2012 (Rupees
Opening fair value of plan assets	4,841,681	4,458,961
Expected return on plan assets	360,689	351,580
Contributions by the employer	1,228,879	
Benefits paid	(252,058)	(136,441)
Actuarial gains/(losses)	94,519	167,581
Closing fair value of plan assets	6,273,710	4,841,681

The major categories of plan assets as a percentage of the fair value of total plan assets are as follows:

	Gial	uity
	March 31, 2013	March 31, 2012
Investments with insurer (in %)	100%	100%
Total	100%	100%

The overall expected rate of return on assets is determined based on the market prices prevailing at the beginning of the period, applicable to the period over which the obligation is to be settled.

The principal assumptions used in determining gratuity obligation for the Company's plan are shown below:

	March 31, 2013	March 31, 2012
Discount rate	7.80% p.a	8.60% p.a
Expected rate of return on assets	8.00% p.a	8.00% p.a
Employee turnover	20.00% p.a	20.00% p.a
Increase in compensation cost	8.00% p.a	8.00% p.a

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

Amounts for the current and previous four periods are as follows:

			Gratuity		
	March 31, 2013	March 31, 2012	March 31, 2011	March 31, 2010	March 31, 2009
	(Rupees)	(Rupees)	(Rupees)	(Rupees)	(Rupees)
Defined benefit obligation	9,241,837	6,310,366	4,681,028	3,630,935	2,824,536
Plan assets	6,273,710	4,841,681	4,458,961	2,793,800	1,723,016
Surplus/(deficit)	(2,968,127)	(1,468,685)	(222,067)	(837,135)	(1,101,520)
Experience adjustments on plan liabilities	(163,061)	(40,426)	(369,907)	(574,971)	(165,579)
Experience adjustments on plan assets	(94,519)	167,581	41,375	110,658	(75,645)

#### 23. Leases

Office premises has been obtained on operating lease. There are no restrictions imposed by other lease agreements, and all other lease agreements are cancellable in nature on short-term notice.

	As at	As at
	March 31, 2013	March 31, 2012
	(Rupees)	(Rupees)
Within one year	18,971,296	47,960,892
After one year and not more than five years	i Si	18,298,536
More than five years	150	
	18.971.296	66,259,428



#### 24. Segmental information

The Company's operations fall under a single business segment of agency/commission based services. The Company is engaged in the business of securities broking and its allied services and third party distribution of financial products. Furthermore, all the transactions and the assets of the Company are recorded/located in India. Since the Company's business activities primarily fall within a single business and geographical segment, no additional disclosure is to be provided under AS 17 - Segment Reporting, other than those already provided in the financial statements.

#### 25. Related parties disclosures

Names of related parties and related party relationships

Names of related parties where control exist:

Name of the Party Relationship

State Bank of India **Ultimate Holding Company** 

SBI Capital Markets Limited Holding Company

Related parties with whom transactions have taken place during the year:

Name of the Party Relationship SBI Life Insurance Company Limited Fellow Subsidiary SBI Mutual Funds Fellow Subsidiary SBI DFHI Ltd Fellow Subsidiary State Bank of Bikaner and Jaipur Fellow Subsidiary State Bank of Hyderabad Fellow Subsidiary SBI Fund Management Ltd Fellow Subsidiary State Bank of Mysore Fellow Subsidiary State Bank of Patiala Fellow Subsidiary State Bank of Travancore Fellow Subsidiary SBI Global Factors Ltd Fellow Subsidiary Swati Desai, Managing Director

Key Management Personnel Anil Bhandari, Whole-Time Director & Chief Operating Officer Key Management Personnel

Related parties defined under clause 3 of Accounting Standard - 18 "Related Party Disclosures" have been identified on the basis of representation made by the management and information available with the Company.

# 25. Related parties (contd.)

				Expenses during the year ended	the year ended				Income d	Income during the year ended	papi			Other transaction during the year	during the year	
Name of related party	Year ended	Employee cost	Rent	Brokerage paid for selling and distribution	Cost sharing received from E-broking business	Bank Guarantee Commission	Reimbursement of expenses	Selling and distribution commission (IPO) and bonds	Brokerage (stock broking)	Research	Interest Income Other Income	Other Income	Investment in equity capital	Fixed Assets acquired	Fixed Assets transferred	Rent deposits returned
Ultimate holding company																
State Bank of India	March 31, 2013	31			ti	988,345		0	25,282,292		6,900,545	2,043,401				
	March 31, 2012	+0			5,179,000	2,455,274		6,146,872	23,331,413		3,263,198	4				
Holding company																
SBI Capital Markel Limited	March 31, 2013	*	225,773	11,872,737			9	103,226,307	×	3,932,600					£3	6
	March 31, 2012		211,491	32,918,021			43,080	239,711,039	158,089	2,369,776					164,857	e
Fellow subsidiaries									000		ACT 373 C					
State Bank of Bikaner and Jappur	March 31, 2013			Đ					800'80		\$01'010'0					
	March 31, 2012			66,832					694		9,169,418					
State Bank of Hyderabad	March 31, 2013			9					696'09		580,514					
	March 31, 2012			97,916					27,966							
State Bank of Travancore	March 31, 2013			3					213,007		6,163,030					
	March 31, 2012			119,824					2,567		7,963,785					
State Bank of Patiala	March 31, 2013			**					34,565		779,876					
	March 31, 2012			58,043					190'61		4,612,401					
State Bank of Mysore	March 31, 2013			(0)					4,334		13,712,980					
	March 31, 2012			19,381					2,918		4,691,751					
SBI LIFE INSURANCE	March 31, 2013								17,122,435							
	March 31, 2012								13,342,062							
SBI DFHI Ltd.	March 31, 2013								17,968							
	March 31, 2012															
SBI Mutual Funds	March 31, 2013							2,397,852								
	March 31, 2012							2,293,007	18,877,610							
SBI Fund Management	March 31, 2013															
	March 31, 2012															
SBI Global Factors Ltd	March 31, 2013															
	March 31, 2012															
Key management personnel																
Swati Desai, Managing Director	March 31, 2013	2,159,568														
Anil Bhandari, Chief Operating Officer	March 31, 2013	3,185,859										L				
Swati Desai, Managing Director	March 31, 2012	1,664,672														
Anil Bhandari, Chief Operating Officer	March 31, 2012	2,473,612														

# Balances outstanding as at year ended

				Balance receivable as at	sivable as at			Bala	Balance payable as at	+1
Name of related party	Year ended	Interest accrued:	Selling and distribution receivable	Trade receivable	Bank balances	Fixed Deposits	Other Receivable	Other liability	Creditors for expenses	Selling and distribution payable
Ultimate holding company										
State Bank of India	March 31, 2013 March 31, 2012	1,022,175	6.780.000	3,824,418	138,283,845	67,700,000	1,819,207			
Holding company										
SBI Capital Market Limited	March 31, 2013		45,823,577	10,783				51,838		
	March 31, 2012		79,561,244	3,937				51,838		
Fellow subsidiaries										
State Bank of Bikaner and Jaipur	March 31, 2013	445,320			20,458,970	45,300,000				*
	March 31, 2012	112,354			15,463,516	26,000,000				66,832
State Bank of Hyderabad	March 31, 2013	522,463			12,096,682	40,000,000				0
	March 31, 2012				14,183,749					97,916
State Bank of Travancore	March 31, 2013	333,154			20,908,310	20,000,000				7.53
	March 31, 2012	2,062,730			13,234,176	115,800,000				119,824
State Bank of Patiala	March 31, 2013	19,266			17,118,654	1,000,000				91
	March 31, 2012	273,192			12,945,870	21,300,000				58,043
State Bank of Mysore	March 31, 2013	1,467,368			10,527,110	110,000,000				3
	March 31, 2012	415,319			13,648,584	30,000,000				19,381
SBI LIFE INSURANCE	March 31, 2013			1,115,886						
	March 31, 2012									
SBI DFHI Ltd.	March 31, 2013			0.01						
	March 31, 2012			446.00						
SBI Mutual Funds	March 31, 2013			515,498						
	March 31, 2012			3617.61						
SBI Fund Management	March 31, 2013									
	March 31, 2012									
SBI Global Factors Ltd	March 31, 2013							1)	í	
	March 31, 2012							3363	ŧ.	
Key management personnel										
Swati Desai, Managing Director	March 31, 2013									
Anil Bhandari, Chief Operating Officer	March 31, 2013									
Swati Desai, Managing Director Anil Bhandari, Chief Operating Officer	March 31, 2012									

#### 26. Capital and other commitments

As on March 31, 2013, the Company had commitments of Rs.73,380,264 (Previous year: Rs.102,694,224) relating to amounts payable on open purchase orders for fixed assets.

#### 27. Contingent liabilities

Claims against the Company not acknowledged as debts  $^{\star}$  Income tax demand  $^{\star\star}$ 

105,899	4,787,480
•	3,769,480
105,899	1,018,000
March 31, 2013	March 31, 2012
	(Rupees)

\* Claims against the Company comprise action taken against the Company by certain customers in respect of transactions related to purchase/sale of securities on behalf of these customers. The case for the current year is outstanding with Arbitration Tribunal of National Stock Exchange at Delhi (during previous year, there were a number of cases which were outstanding with various appellate authorities). The Company has been advised by its legal counsel that it is possible, but not probable, that the action will succeed and accordingly no provision for liability has been recognized in the financial statements.

\*\* Income tax demand comprises demand from the Indian tax authorities for payment of additional tax of Rs Nil (Previous year: Rs.3,769,480), upon completion of their tax review for the financials years 2008-09 and 2009-10. The tax demands are mainly on account of disallowance of a portion of expense claimed by the Company under the Income Tax Act. The matter is pending before the Commissioner of Income Tax (Appeals).

The Company is contesting the demands, and the management, including its tax advisors, believes that its position will likely be upheld in the appellate process. No tax expense has been accrued in the financial statements for the tax demand raised. The management believes that the ultimate outcome of this proceeding will not have a material adverse effect on the Company's financial position and results of operations.

# 28. Details of dues to micro and small enterprises as defined under the MSMED Act, 2006

Based on information available with the Company, there were no suppliers included in sundry creditors who are registered as micro, small or medium enterprise under "The Micro, Small and Medium Enterprise Development Act, 2006" as on March 31, 2012.

29. V	alue	of	imports	calcu	lated	on	CIF	basis
-------	------	----	---------	-------	-------	----	-----	-------

Capital expenditure

	(Rupces)
March 31, 2013	March 31, 2012
4	56,123,655
-	56,123,655

(Runees)

#### 30. Expenditure in foreign currency (accrual basis)

Professional fees (SGD 32,525) Travelling expense (HKD 9,621)

March 31, 2013	March 31, 2012
1,426,414	1,249,812
181,791	(e)
1,608,205	1,249,812

# 31. Earnings in foreign currency (accrual basis)

Research income (USD 900)

March 31, 2013	March 31, 2012
48,126	234,449
48,126	234,449



#### 32. Prior period expenses

Membership & subscription Leaseline charges Depreciation Legal & professional fees

2,520,009	2,140,381
(¥	150,000
7.60	239,526
2,173,979	1 250 855
346,030	500,000
March 31, 2013	March 31, 2012
	(Rupees)

#### 33. Previous year figures

Previous year's figures have been regrouped, rearranged and reclassified wherever necessary in order to confirm to the current year's presentation.

For Sudit K Parekh & Co.

Firm Registration No.: 110512W

**Chartered Accountants** 

D.S. Khatri

**Partner** 

Membership No. 16316

Mumbai April 15, 2013 For and on behalf of the Board of Directors of

**SBICAP Securities Limited** 

A. Bhattacharva Chairperson

Swati B. Desai Managing Director

Dhanashri Kenkre Company Secretary

#### **Branches**

#### AGRA

C/o. SBI Main Branch, Chhipitola, Agra - 282 001. Tel. 0562 - 4058614

#### AHMEDABAD HUB

2nd Floor, "Nirman", Besides Ivoti Plaza, Nr Shyamal Cross Road, Satellite, Ahmedabad - 3800 15. Tel. 079-39831545/48

#### AHMEDABAD - MANINAGAR

C/o State Bank Of India, 1 St Floor, Modi Arcade, Near Rly. Station, Maninagar (West), Ahmedabad - 380008 Ph: 079-25469205/06

#### AMRITSAR

C/o. SBI, Main Branch, Town Hall, Amritsar - 143001. Tel. 0183 - 5030146.

#### BANGALORE

SBI LHO Campus, Behind SPB Branch, St. Marks Road, Bangalore - 560001. Tel. 080 - 22117683 / 22118486

#### BANGALORE HUB

1st Floor, C/o Koramangala PBB Branch, 472/4E, A.V.S. Complex, Koramangala Layout, Bangalore - 560034. 080-49074205/206/210/211

#### BANGALORE INDIRA NAGAR

3rd Floor, C/O SBI, Indira Nagar Branch No. 2987, 12th Main Road, Hal 2nd Stage, Indiranagar, Bangalore - 560008, Karnataka Tel. 080-25200044/40944704

#### BANGALORE MALLESHWARAM

C/O. SBI Malleshwaram Branch, 2Nd Floor, No.143, Margosa Road, 8Th Cross, Malleshwaram, Bangalore-560003. Tel. 080-23465455

#### BARODA - ALKAPURI

SBI Alkapuri, R. C. Dutt Road, Baroda - 390 007. Tel. 0265 - 6535747 / 2354450

#### BARODA - MAKARPURA

C/o. SBI Makarpura I.E. Branch, VCCI Building, Makarpura, Baroda - 390010 Tel.: 0265-2632533/34

#### BARAODA - MANDVI

C/o. SBI Mandvi Main Branch, Opp Jamnabhai Hospital, Mandvi, Baroda - 390001. Tel: 265-2516422/11

#### BASAVANGUDI

Gr. Flr. No.30, Pragathi Mansion, Dr. Dvg Road, Basavangudi, Bangalore -560004, Karnataka. Tel. 080-41474456

C/o. SBI, SBI Colony, Kalanala, Bhavnagar - 364001, Tel. 0278-2520009

#### BHOPAL

C/o State Bank of India, Paanchanan Bhavan, T T Nagar, Bhopal - 462 003. Tel. 0755-4259198 / 3015108

#### BHILAI

SBI Main Branch, Sector 1, Bhilai - 490001. Tel. 0788 - 2226940

#### CHENNAI

SBI Main Branch, First Floor, Address No. 84, Rajaji Salai, Chennai - 600001. Tel. 044-25230091

#### CHENNAI, - T. NAGAR

SBI Building 2 - A, Prakasam Road, Panagal Park, T. Nagar, Chennai-600017. Tel. 044 - 42606204 /42071312

#### CHENNAI - INDIRANAGAR

Sbi Old No. 17, New No. 31, M. G. Road, Shastri Nagar, Chennai - 600020, Tamil Nadu. Tel.: 044-42607565

#### CHENNAI - KILPAUK

C/O SBI, 22, Taylors Road, Kilpauk, Chennai - 639001, Tamil Nadu.

#### Tel. 044-26600030

**CHANDIGARH** C/o. SBI, Main Branch, Sco. 43-48, Sector 17B, Chandigarh 160017. Tel. 0172-5079240

#### COIMBATORE

MAIN SBI Main Branch, State Bank Road, Coimbatore - 641 018. Tel. 0422 -2395711 /712

#### COIMBATORE - R. S. PURAM

SBI Premises, First Floor, 541, D. B. Road, R. S. Puram, Coimbatore - 641002. Tel.: 0422 - 0422-4523100/123

#### **DELHI BRANCHES**

#### **ROHINI**

SECTOR 7 C/o SBI E-2/28, Sector 7, Rohini, Delhi - 110085 Tel.: 011-27055814/15

#### CHANDANI CHOWK

C/O. SBI (DBD) SME Branch, Gr Floor, Chandani Chowk, Delhi -110006 Tel. 011-23862274

#### **MADHUBAN**

9, New Rajdhani Enclave, Swasthya Vihar, Delhi - 110092. Tel.: 011-22510061

#### NEW DELHI - HAUZ KHAS

SBI, Personal Banking Branch, A-15 Hauz Khas, New Delhi- 110106. Tel. 011-265111104 / 26514015

#### NEW DELHI - PARLIAMENT

C/o STREET SBI SPB Branch, Gr. Floor, 11 Parliament Street, New Delhi - 110001. Tel. 011-23747267/64

#### NEW DELHI RAJA GARDEN

C/O. SBI Raja Garden Branch, 34 Raja Garden Chowk, New Delhi - 110015. Tel. 011-45620541

#### DEHRADUN

SBI Main Branch, 4-Convent Road, Dehradun-248001. Tel. 0135-2651156 / 2719857

#### DURGAPUR

C/o. State Bank India, Durgapur Branch, DSP Maingate, Po Durgapur-3, District Burdwan, Pin 713203. Tel. 0343-2588289

#### **ERNAKULAM**

SBI Shanmugham Rd. Branch, 2nd Floor, KTDC Bldg., Ernakulam - 682 031. Tel. 0484 - 6588080 / 3042568

C/o. SBI D-48, State Bank Road, Erode - 638001. Tel. 0424 - 4270818

#### FARIDABAD

C/o SBI, Neelam Chowk, Faridabad - 121002. Tel. 0129-2420209

#### **GUWAHATI**

SBI, LHO, I Floor, Opp. Assam Sect., Dispur, Guwahati - 781 006. Tel. 0361-2237964

#### **GUNTUR**

Shop No. 13, 2nd Floor, Raghu Mansion, 4/1, Brodipet, Guntur - 522 002. Tel. 0863 -6646001

#### GHAZIABAD

C/o SBI, Navyug Market, Uttar Pradesh - 201001. Tel. 0120-2798891 / 92

#### **GURGAON**

SBI Sushant Lok 1, B/05, Unitech Trade Centre, Gurgaon - 122009. Tel. 0124-4015365

#### **GWALIOR**

SBI Main Branch, Bada Chowk, Gwalior - 474 001. Tel. 0751 - 2620727

#### HYDERABAD

State Bank of Hyderabad, Gunfoundary Branch Gr. Flr., Hyderabad - 500001. Tel. 040 -23321875, 40150084

#### HYDERABAD HUB

1st Floor, DMC Center, Above State Bank Of India, St. John'S Road, East Marredpally, Secunderabad-500026 Tel. 040-40137725

#### INDORE MAIN

SBI, GPO Main Branch, Indore - 452001. Tel. 0731 - 4036625 / 2711655

#### INDORE OLD

State Bank Of India, 5, Yashwant Niwas Road, Indore - 452003, Madhya Pradesh

Tel. 0731-4067792/2547517

128, 1st Floor, OPP. G.E. Money, Ganpati Plaza, M. I. Road Jaipur - 302 001. Tel. 0141- 4021945

#### JAIPUR - SANGAENERI GATE

SBI Special Branch, Ground Floor, Sangeneri Gate, Jaipur – 302003. Tel. 0141-4006483/4096218

#### JAMSHEDPUR

C/o. SBI, Jamshedpur, Bistupur - Jamshedpur, 831 001. Tel. 0657 - 2438769 / 2443164

#### IABALPUR

SBI Main Branch, Civil Lines, Jabalpur -482001, Madhya Pradesh. Tel 0761-4218261/62

#### IALANDHAR

State Bank India, Civil Lines, Jalandhar - 144001. Tel. 0181 - 4636317

#### JAMMU

C/o. SBI Zonal Office, Near SARB, Ground Floor, Jammu-180012. Jammu Kashmir. Tel. 0191-2471118

#### **JAMNAGAR**

G-3, Ground Floor, Madhav Darshan Complex, Opp. Cricket Bungalow, Near Limda Line, Jamnagar - 361001. Tel. 0288-2555172

#### **JODHPUR**

C/o. SBI, Special Branch, High Court Campus, Kachauri, Jodhpur - 342001. Tel. 0291 - 2546546

#### KANPUR

SBI, Main Branch, Zonal Office, Mall Road, Kanpur 208001. Tel. 0512 - 2302156

#### **Branches**

#### KOLKATA SAMRIDDI

SBI Main Branch, Sammriddi Bhavan, 3rd Floor, 1- Strand Road, Kolkata - 700001. Tel. 033 - 22481729 / 1738

# KOLKATA JEEVANDEEP HUB

SBI Jeevandeep Bldg., Gr. Flr, 1, Middleton Street, Kolkata - 700071. Tel. 033-22884365/033-22884307

#### KOLKATA - BALLYGUNGE

C/o SBI, 50 A, Gariahat Road, Ballygunge, Kolkata - 700019. Tel. 033- 2461 9561

#### KOLKATA - ASANSOL

C/O State Bank Of India, Asansol Branch, Bijoypal Sarani, Asansol – 713304, Kolkata. Tel. 0341- 2256446 / 2254446

#### KOLKATA - SALT LAKE

C/o SBI GOC, Gr.Flr, Bikash Bhavan, Sector - 1, Salt Lake - 700091, Kolkata. Tel. 033-23373242/43

#### KOTA

C/o State Bank Of India, Chawani Chauraha, Kota, Rajasthan – 324007. Tel. 0744-2390147

#### KOTI

C/O, State Bank Of India GOC, Koti (LHO), Bank Street, Hyderabad—500001, Andhra Pradesh Tel.: 040-24750622

#### LUDHIANA

SBI, Gr. Floor, Fountain Chowk, Civil Lines, Ludhiana - 141001. Tel. 0161-5025634

#### LUCKNOW

SBI Govt. Business Branch, Moti Mahal Marg, Behind K. D.Singh Babu Stadium, Hajrath Ganj, Lucknow - 226 001 Tel. 0522-2200962

#### LUCKNOW - GOMTI NAGAR

C/o SBI Gomati Nagar Branch, 2/103, First Floor, Chandra Bhawan, Vijay Khand, Gomti Nagar, Lucknow - 226010 Tel: 0522-2399909

#### MUMBAI BRANCHES

#### LOWER PAREL

2nd Floor, C-Wing, Mafatlal Chambers, N.M. Joshi Marg, Lower Parel, Mumbai - 400013. Tel. 022-23028367

#### MADAME CAMA RD

SBI Admin Building Compound, Nariman Point, Mumbai - 400021. Tel. 022 - 22023214/15

#### OPERA HOUSE

C/O. SBI Opera House Branch, Post Bag No.3663, Unity House, Mama Paramananda Road, Mumbai – 400004. Tel. 022-23625578/23695584

#### MUMBAI SBI PBB

C/o. SBI SPB Branch, Mumbai Samachar Marg, Gate No 1, Horniman Circle, Fort, Mumbai - 400001. Tel. 022 - 22631289 /26631290

#### MUMBAI - NRI BRANCH

SBI NRI Branch, Maker Chambers 3, Ground Floor, Nariman Point, Mumbai - 400 021. Tel.: 022 - 66272226/ 2204 0238

#### WORLI SHIVSAGAR ESTATE

C/O. SBI Shivsagar Estate Branch, P.B. No. 16555, 'C' Block, Grd Flr, Devchand House, Dr. A.B. Road, Worli, Mumbai – 400018. Tel. 022-24954083/84

#### SHIVAH PARK

C/O. SBI Shivaji Park Branch, Gitanjali Ranade Road, Dadar (W), Mumbai – 400028. Tel. 022-24445018/19

#### SANTACRUZ

SBI Santacruz Branch, 7 Suryodaya Bldg., Juhu Road, P.O.Box No. 6901, Mumbai – 400054.022-26483126/27

#### ANDHERI-WEST VERSOVA

C/O SBI JVLR Branch, Ground Floor, Juhu Versova Link Road, Andheri (W), Mumbai 400053. Tel. 022-26707887

#### GOREGAON MULUND LINK RD.

C/O. SBI Goregaon-Mulund Link Road Branch, Showroom No.11, Rustomjee O-Zone Bldg., Goregaon (W), Mumbai – 400062. Tel. 022-28785947/48

#### MUMBAI POWAI

C/O. SBI PBB Powai Hiranandani Branch, G-15/16, Ventura Hiranandani Business Park, Powai, Mumbai – 400076. Tel. 022-25702764/0193

#### MUMBAI GHATKOPAR

SBI, M. G. Road, Ghatkopar East, Mumbai - 400077. Tel. 022-32660217

#### MUMBAI MULUND LINK RD.

C/O. SBI Mulund Link Road Branch, Marathon Maxima Bldg., LBS Marg, Mulund (W), Mumbai – 400080. Tel. 022-25692871/25914581

#### MANGALORE

C/o. SBI, Mangalore Main Branch, Port Road, P.B. No. 90, Mangalore - 575001 Tel. 0824 - 4265361

#### MADURAI

C/o. SBI, Number - 7A, West Veli Street, Opp. Railway Station, Madurai - 625 001. Tel. 0452 - 4506404

#### NAGPUE

C/o. SBI Seva Sadan Branch, 75 Moti Mohan Complex, Seva Sadan Chowk, C. A. Road, Nagpur - 440018. Tel. 0712 - 6610449/2762288

#### NASHIK

C/o. SBI SPBB, Br., Plot No. 56, Opp. Wadnagare Bhavan, Thatte Wadi, College Road, Nashik - 422 005. Tel. 0253 - 2232152/53

#### NAGERCOIL

C/o SBI, 14-B, State Bank Road, Nagercoil - 629001. Tel. 04652-420737

#### NOID,

C/o. SBI Main Branch, Sector - 26, Noida - 201301, Tel. 0120 - 2532133/30

#### MYSORE

SBI, Mysore Main Branch, P.B. No 204, Motikhana Building, New Sayaji Rao Road, Mysore - 570024. Tel 0821-2433857

#### PANCHKULA

C/o SBI, Sco - 14, Sector 10, Panchkula - 134109. Tel. 0172 - 4010507

#### PATNA

C/o. SBI SPB Branch, West Off Gandhi Maidan, Patna - 800 001-Tel. 0612 - 2219075 / 2219321

#### PATIALA

State Bank Of Patiala, (Main Branch), The Mall, Mall Road, Patiala - 147001, Tel. 0175 - 5013356

#### PANJIM

SBI, Panaji Main Branch, Dayanand Bandodkar Marg, Near Hotel Mandovi, Panaji - 403 001. Tel. 0832 - 2421840 / 2421886

#### PONDICHERRY

164, Kamraj Salai, 1st Floor, Above SBI ADB Branch, Pondicherry - 605 013. Tel. 0413 - 4304236

#### PUNE - BUND GARDEN

C/o SBI Bund Garden Branch, Grale 171/B, 1st Floor, D P Road, Pune - 411001.Tel. 020-30221090/91

#### PUNE

Spbb Branch, 1277, Kumar Renaissance, J.M.Road, Deccan Gymkhana, Pune - 411004, Tel.: 020-25512636

#### RAJKOT

SBICAP SECURITIES LTD., C/o SBI, Popatbhai Sorathia Bhavan, Harihar Chowk, Rajkot - 360001 Tel. 0281-2450124

#### RAIPUR

C/o. SBI Kutchery Branch, Kutchery, Raipur-492001, Tel. 0771-4075329 / 2532728

#### SALEM

SBI Hasthampatti Branch, Bank House,No. 68 Cherry Road, Salem - 636 007. Tel. 0427 - 4031780/81

#### SHIMLA

C/o SBI, New Building, 2nd Floor, The Mall, Shimla - 171003. Tel. 0177 - 2652725

#### SURAT

C/O. Sbi, Ghoddod Road, U25-28, Megh Mayur Plaza, Opp Jani Farsan Bhandar, Parle Point, Surat-395007, Gujarat. Tel. 0261-2258255 / 2258256

#### THIRUVANANTHAPURAM

First Flr., State Bank of Travancore Building, Sasthamangalam, Thiruvananthapuram - 695010, Kerala.Tel.: 0471-4011752

#### TIRUCHIRAPPALLI

C/o State Bank of India, MICR Center, Ground Floor, Asha Arcade, 73 Promenade Road, Cantonment, Tiruchirappalli -520001, Tamil Nadu Tel: 0431-4002818

#### UIJAIN

C/o SBI Main Branch, State Bank Building, Budhwariya, Ujjain – 456 001. Tel. 0734-4061476

#### **UDAIPUR**

C/o. SBI, Main Branch, 23/C Madhuban, Udaipur - 313001, Tel. 0294 - 2420150.

#### VIJAYWADA

SBI , Governorpet Branch, Ali Begh Street, Governorpet - 520 002, Vijaywada. Tel. 0866 - 2577887/86

#### VARANASI

C/o SBI Bhelupur Branch, Varanasi - 221010, Tel. 0542-2277558

#### VISAKHAPATNAM

C/O SBI Main Branch, 1st Floor, Old Jail Road Junction, Near Redham Gardens, Visakhapatnam - 530002, Andhra Pradesh.Tel.: 0891-2711011

# **EHUBS**

#### Punjab CHANDIGARH Uttar Pradesh C/O State Bank Of India) Main Branch, Sco 43-48, LUCKNOW SBI Govt. Business Branch, Moti Mahal Sector 17B, Marg, Behind K.D.Singh Babu Stadium, Chandigarh - 160017, Hajrath Ganj, Lucknow - 226 001, Uttar Tel. 0172-5030979 Delhi DELHI-PARLIAMENT STREET Madhya Pradesh C/O SBI, Personal Banking INDORE OLD Branch, Ground Floor, State Bank of India, 11, Parliament Street, 5, Yashwant Niwas Road, New Delhi - 110001, Rajasthan Indore - 452003, Tel. 011-23747268/ JAIPUR Madhya Pradesh 011-23747265 SBICAP Securities Ltd 1St Floor, Opp. G.E. Money, Ganpati Plaza, M.I. Road, Jaipur - 302 001, Rajasthan. Tel.0141-2971728 Gujarat West Bengal AHMEDABAD KOLKATA- JEEVANDEEP 2nd Floor, "Nirman", Besides Jyoti Plaza, State Bank Of India, Jeevandeep Bldg, Gr. Floor, Nr. Shyamal Cross Road, Satellite, 1, Middleton Street, Maharashtra Ahmedabad – 380015. Kolkata - 700 071, Andhra Pradesh MADAME CAMA RD Tel. 079-39831546 West Bengal. HYDERABAD SBI Admin Building Tel. 033-22880060/ 39831544 1st Floor, DMC Center, Compound, Nariman 033-22880061 Above State Bank Of India, Point, Mumbai - 400021 St. John's Road, East Marredpally, Secunderabad - 500026, Andhra Pradesh Tel. 040-40203057/ 040-40203058 Karnataka BANGALORE Tamil Nadu 1st Floor, C/o Koramangala COIMBATORE - R.S.PURAM PBB Branch, 472/4e, **CHENNAI** 1st Floor, No.84, Rajaji Salai, SBICAP Securities Ltd A.V.S. Complex, Kerala SBI Premises,1st Floor, Koramangala Layout, Chennai - 600001, Bangalore - 560034. 541, D.B.Road, R. S. Puram, ERNAKULAM Tamil Nadu Coimbatore - 641002, Tel. 080-49074202/ SBI Shanmugham Rd. Tel.044-42060660/42061660 Tamil Nadu Branch, 2nd Floor, Tel. 0422-4523131/4523132

KTDC Bldg, Ernakulam - 682 031,

Tel. 0484 - 6588080 4073568

Kerala



# **MANAGEMENT TEAM**



Mr. Karthikeyan B Head (Product)

Mr. Arunangshu Paul Co-Head Debt

Co-Head Debt

Mr. Anil Bhandari Whole Time Director & COO Mr. Kishor M. Chinai SVP & Co-Head (Equities)

> Mrs. Swati Desai Managing Director

Mr. Alpesh Porwal SVP & Head (Retail)

Mr. Shyam Panicker SVP & Head (IT)

Mr. Prashant Chitinis Chief Risk Officer





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