

Date: August 09, 2019

STEEL AUTHORITY OF INDIA LIMITED

GLOBAL INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR PROPOSED STRATEGIC DISINVESTMENT OF VISVESVARAYA IRON AND STEEL PLANT AT BHADRAVATI BY STEEL AUTHORITY OF INDIA LTD

<u>Corrigendum 1</u> to Preliminary Information Memorandums/Request for Expression of Interest issued on July 04, 2019 for inviting Expressions of Interest (EOI) from Interested Bidders for Strategic Disinvestments of Visvesvaraya Iron and Steel Plant (VISP) of Steel Authority of India Limited.

S. No.	Reference Clause	As appearing in PIM/ Request for EoI issued on July 4, 2019	To be read as
Part A of PIM/Request for Expression of Interest			
1	Clause no: 4.4 (Financial Performance Of Visvesvaraya Iron And Steel Plant (Contingent	Any liability arising on account of crystallisation of aforementioned contingent liability of about Rs. 264.09 crores, post disinvestment, would be absorbed by SAIL.	264.09 crores arising on account of crystallisation of





S. No.	Reference Clause	As appearing in PIM/ Request for 4, 2019	EoI issued on July	To be read as	
	Liabilities))			lower. The modalities and other to the absorption/treatment of co will be detailed in Documents/Definitive Agreen contingent liability arising after N will take a decision on a case identification of the same communicated to all Shortlisted submission of Financial Bids.	ontingent liabilities the Transaction nents. For any March 31 2019, SAIL to case basis upon and it will be
Part for Intere	B of PIM/Request Expression of est				
	Clause no: 2.3 (Important dates)	Table 2.3 Important Dates		Table 2.3: Important Dates	
		Event	Date	Event	Date
2		Publication of Advertisement, EOI Request and PIM	July 4, 2019	Publication of Advertisement, EOI Request and PIM	July 4, 2019
		First day of taking queries	July 4, 2019	First day of taking queries	July 4, 2019
		Last Date for invitation of Queries through email/ Physical	July 18, 2019	Last Date for invitation of Queries through email/	July 18, 2019





S. No.	Reference Clause	As appearing in PIM/ Request for I 4, 2019	EoI issued on July	To be read as	
		copyLast Date for release of response to queries in the form of FAQs, on the above mentioned websitesLast date & time for Submission of EoIs physically	July 25, 2019 August 20, 2019	Physical copyLast Date for release of response to queries in the form of FAQs, on the above mentioned websitesLast date & time for Submission of EoIs physically	August 02, 2019 August 26, 2019
		Intimation to the Shortlisted Bidders	August 28, 2019	Intimation to the Shortlisted Bidders	September 02, 2019
3	Clause no: 3.1.10 (Salient Features of Proposed Transaction)	New Clause		SAIL has agreed to absorb liak 264.09 crores arising on account of contingent liabilities as on March in the Table 4.3 in section Contin of Part A of this PIM/Request for whether the quantum of such lia lower. The modalities and other of to the absorption/treatment of con will be detailed in Documents/Definitive Agreem contingent liability arising after M	of crystallisation of 31, 2019, identified agent Liabilities 4.4 EOI, irrespective of ability is higher or details with respect ontingent liabilities the Transaction eents. For any





S.	Reference Clause	As appearing in PIM/ Request for EoI issued on July	To be read as
No.		4, 2019	
			will take a decision on a case to case basis upon identification of the same and it will be communicated to all Shortlisted Bidders prior to submission of Financial Bids.
4	Clause 4.3.4(viii) (Submission of Expression of Interest(Envelope 1))	A certificate from Statutory Auditor of the Interested Bidder/ Lead Member of Consortium certifying that it has been operating in [a Mining Industry/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board.	A certificate from Statutory Auditor of the Interested Bidder/ Lead Member of Consortium certifying that it has been operating in [a Mining Industry/ Manufacturing of Iron/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board.
5	Clause 4.3.4(ix) (Submission of Expression of Interest (Envelope 1))	In the event IB/Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company , a certificate from Statutory Auditor of the entity meeting technical criteria certifying that such entity has been operating in [a Mining Industry/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board. The below example is solely for the purposes of reference and to illustrate about direct Subsidiary/ direct Subsidiary LLP/ direct	In the event IB/Lead Member of Consortium meets Technical Criteria through its Subsidiary/Subsidiary LLP/ Holding Company , a certificate from Statutory Auditor of the entity meeting technical criteria certifying that such entity has been operating in [a Mining Industry/ Manufacturing of Iron/Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board.





S.	Reference Clause	As appearing in PIM/ Request for EoI issued on July	To be read as
No.		4, 2019 Holding Company and meant for guidance only. Figure 4-1: Illustration for direct Subsidiary/direct Subsidiary LLP/direct Holding Company A B B C Illustration: In above figure, Company A if company B is an IB then it can meet the technical criteria through either A or C.	
6	Clause 4.3.4 (xviii) (Submission of Expression of Interest (Envelope	In the event IB/Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company :	-



S.	Reference Clause	As appearing in PIM/ Request for EoI issued on July	To be read as	
No.		4, 2019		
	1))			
7	Clause4.3.10(SubmissionofExpressionofInterest(Envelope1))	In the event IB/Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company , duly executed Undertaking from such entity. (as per Annexure 10)	Technical Criteria through its Subsidiary/ Subsidiary	
	Clause 5.1.2.(e)) (Eligibility criteria(Financial criteria))	In case an Interested Bidder is a direct Subsidiary/direct Subsidiary LLP of a Holding Company , the Financial Criteria of such direct Holding company may also be considered:	In case an Interested Bidder is a Subsidiary / Subsidiary LLP of a Holding Company , the Financial Criteria of such Holding company may also be considered:	
8		Provided that, in such case, the Interested Bidder must continue to be a direct Subsidiary/ direct Subsidiary LLP of such Holding company until such time the Interested Bidder meets the aforementioned Financial Criteria threshold(s)	Provided that, in such case, the Interested Bidder must continue to be a Subsidiary/Subsidiary LLP of such Holding company until such time the Interested Bidder meets the aforementioned Financial Criteria threshold(s)	
9	Clause 5.1.3 (a) (Eligibility criteria(Technical criteria))	 The Technical Criteria can be met by: i. The Interested Bidder, or ii. Direct Holding Company of the IB, or iii. Direct Subsidiary of the IB, or iv. Direct Subsidiary LLP of the IB 	The Technical Criteria can be met by:i.The Interested Bidder, orii.Holding Company of the IB, oriii.Subsidiary of the IB, oriv.Subsidiary LLP of the IB	





S.	Reference Clause	As appearing in PIM/ Request for EoI issued on July	To be read as
No.		4, 2019	
10	Clause 5.1.3(b) (Technical Criteria)	 Minimum five (5) years of i. experience in mining of iron ore or manganese ore or chrome ore; or ii. manufacturing/ processing experience in any Core Industry as included in Index of Eight Core Industries published by Department of Industrial Policy & Promotion, Ministry of Commerce and Industry or in Metals traded on London Metal Exchange, The Technical Criteria shall not be applicable in case of bids by employees of SAIL 	experience in any Core Industry as
			The Technical Criteria shall not be applicable in case of bids by employees of SAIL
11	Clause 5.1.4(e) (Eligibility criteria(Condition s for bidding by Consortium))	 Where IB is a Consortium, the Technical Criteria stipulated in Clause 3(b) above, shall have to be met by i. The Lead Member of the Consortium, or ii. Direct Holding Company of the Lead Member, or 	 Where IB is a Consortium, the Technical Criteria stipulated in Clause 3(b) above, shall have to be met by i. The Lead Member of the Consortium, or ii. Holding Company of the Lead Member, or



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S.	Reference Clause		o be read as
No.		4, 2019	
		iii. Direct Subsidiary of the Lead Member, or iii. Subsidiary of the	the Lead Member, or
		iv. Direct Subsidiary LLP of the Lead Member iv. Subsidiary LL	P of the Lead Member
			5.2, Table 5.3, Table 5.4 stands
		suitably modified for	U
	Clause 5.2.6	a. There shall be no change in composition of the	change in the Consortium
	(Eligibility	Consortium SPV or dilution of shareholding or	sortium SPV, without the prior
	Criteria (Other	change in inter se shareholding ratio of the	ent of India/ SAIL, for a period
	Terms and	of five (5) years from	the date of closing under the
	Condition))	C C	s. The Consortium Members
		without the prior approval of Government of are permitted to cha	nge the inter se shareholding
		India/ SAIL, for a period of five (5) years from the ratio among the Cor	nsortium Members, subject to
		date of closing under the Definitive Agreements. the following:	
12		i. The Lead Member	shall continue to hold at least
12		b. The Lead Member shall continue to hold at least 26% equity share	holding and other Consortium
		26% equity shareholding in the Consortium Members shall c	ontinue to hold at least 20%
		SPV for a minimum period of five (5) years from equity shareholdi	ng in the Consortium SPV for a
		the date of closing under the Definitive minimum period of	of five (5) years from the date of
		Agreements. closing under the I	Definitive Agreements.
		ii. All Consortium M	lembers of the Consortium SPV
		are in compliance	with the eligibility criteria and





S. No.	Reference Clause	As appearing in PIM/ Request for EoI issued on July 4, 2019	To be read as
			other terms and conditions detailed in this EOI Request. Further terms and conditions for such change in inter se shareholding will be provided in the Request for Proposal and Definitive Agreements.
13	Clause 5.2.12 (Eligibility criteria(Other Terms and Conditions))	In the event IB/ Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company, there shall be no change in the relationship between IB/ Lead Member of Consortium and entity meeting , after the submission of EOI, for a period of five (5) years from the date of closing under the Definitive Agreements. It is clarified that the IB shall continue to remain its direct Subsidiary/ direct Subsidiary LLP/ Direct Holding Company after the submission of EOI, for a period of 5 years from the date of closing under the Definitive Agreements. Further details and other terms and conditions including any continuing covenants shall be provided in the RFP.	In the event IB / Lead Member of Consortium meets Technical Criteria through its Subsidiary / Subsidiary LLP / Holding Company , there shall be no change in the relationship between IB/ Lead Member of Consortium and entity meeting , after the submission of EOI, for a period of five (5) years from the date of closing under the Definitive Agreements. It is clarified that the IB shall continue to remain its Subsidiary / Subsidiary LLP / Holding Company after the submission of EOI , for a period of 5 years from the date of closing under the Definitive Agreements.





S.	Reference Clause	As appearing in PIM/ Request for EoI issued on July	To be read as
No.		4, 2019	
14	Clause 7.1.5 (Annexure 1- Format for Letter of EOI)	Weareengagedinthe[mining/manufacturing/processing] of [•] [insert nameof Mining Industry/ Core Industry/ Metal Industry inwhich IB operates] for the past [•] yearsOR[•] [insert name of entity meeting technical criteria] isour[direct Holding Company/direct SubsidiaryCompany/ direct Subsidiary LLP] and is engaged inthe [mining/ manufacturing/ processing] of [•] [insertname of Mining Industry/ Core Industry/ MetalIndustry in which such entity operates] for the past [•]years.	 [mining/manufacturing/processing] of [•] [insert name of Mining Industry/ Iron /Core Industry/ Metal Industry in which IB operates] for the past [•] years OR [•] [insert name of entity meeting technical criteria] is our [Holding Company/ Subsidiary Company/ Subsidiary LLP] and is engaged in the [mining/ manufacturing/ processing] of [•] [insert name of
15	Clause 7.1.7(b) (Annexure 1- Format for Letter of EOI)	We shall bring in requisite technology to run the plant efficiently, [through our [direct Holding Company/direct Subsidiary Company/ direct Subsidiary LLP] whose experience has been utilized to meet the technical eligibility criteria].	efficiently, [through our [Holding Company/ Subsidiary Company/ Subsidiary LLP] whose
16	Clause : 7.1.7 (e & f) (Annexure 1: Format for Letter	e. The Lead Member shall continue to hold at least 26% equity shareholding in the Consortium SPV for a minimum period of five (5) years from the date of closing under the Definitive Agreements.	e. There shall be no change in the Consortium Members in the Consortium SPV, without the prior



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No.		4, 2019	
	of EOI)		approval of Government of India/ SAIL, for a period
		f. There shall be no change in composition of the	of five (5) years from the date of closing under the
		Consortium SPV or dilution of shareholding or change in inter se shareholding ratio of the	Definitive Agreements. ¹ The Consortium Members
		Consortium Members in the Consortium SPV , without	
		the prior approval of Government of India/ SAIL, for a	
		period of five (5) years from the date of closing under the Definitive Agreements.]	following:
			i. The Lead Member shall continue to hold at
			least 26% equity shareholding in the and
			other Consortium Members shall continue to
			hold at least 20% equity shareholding
			Consortium SPV for a minimum period of five
			(5) years from the date of closing under the
			Definitive Agreements.
			ii. All Consortium Members of the Consortium
			SPV are in compliance with the eligibility
			criteria and other terms and conditions





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			detailed in the EOI Request. Further terms and conditions for such change in inter se shareholding will be provided in the Request for Proposal and Definitive Agreements.
17	Clause 7.1.9 (Annexure 1- Format for Letter of EOI)	We acknowledge that after the submission of the EOI , [•] [insert name of direct Subsidiary/ direct Subsidiary LLP used for meeting the Technical Criteria], shall continue to remain our direct Subsidiary/direct Subsidiary LLP , for a period of five (5) years from the date of closing under the Definitive Agreements.	EOI, [•] [insert name of Subsidiary/ Subsidiary LLP used for meeting the Technical Criteria], shall continue to remain our Subsidiary/ Subsidiary LLP ,
18	Clause 7.1- Enclosures 7 (Annexure 1- Format for Letter of EOI)	Undertaking by direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company]	Undertaking by Subsidiary/ Subsidiary LLP/ Holding Company
19	Clause 7.3.J.4(a) (Annexure 3- Request for Qualification)	A certificate [•] [insert name of relevant Constitution Document]. A certificate from Statutory Auditor of the Interested Bidder/ Lead Member of Consortium certifying that it has been operating in [a Mining Industry/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued	 A certificate[●] [insert name of relevant Constitution Document]. A certificate from Statutory Auditor of the Interested Bidder/ Lead Member of Consortium certifying that it has been operating in [a Mining Industry/ Manufacturing of Iron/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified



S. No.	Reference Clause	As appearing in PIM/ Request for EoI issued on July 4, 2019	To be read as
		by the relevant State Pollution Control Board	true copies of Consents to Operate issued by the relevant State Pollution Control Board
20	Clause 7.3.J.4(b) (Annexure 3- Request for Qualification)	Certificate from an independent chartered accountant/statutory auditor that each of the Financial Criteria stated therein has been computed in accordance with Clause 5.1 of the EOI Request OR In the event IB/Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company , a certificate from Statutory Auditor of the entity meeting technical criteria certifying that such entity has been operating in [a Mining Industry/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board]	 Financial Criteria stated therein has been computed in accordance with Clause 5.1 of the EOI Request OR In the event IB/Lead Member of Consortium meets Technical Criteria through its Subsidiary/ Subsidiary LLP/ Holding Company, a certificate from Statutory Auditor of the entity meeting technical criteria certifying that such entity has been operating in [a Mining Industry/ Manufacturing of Iron/ Core Industry/ Metal Industry] for atleast 5 (five) years OR





S. No.	Reference Clause	As appearing in PIM/ Request for EoI issued on July 4, 2019	To be read as
21	Clause : 7.1.7 (e & f) (Annexure 1: Format for Letter of EOI)	 e. The Lead Member shall continue to hold at least 26% equity shareholding in the Consortium SPV for a minimum period of five (5) years from the date of closing under the Definitive Agreements. f. There shall be no change in composition of the Consortium SPV or dilution of shareholding or change in inter se shareholding ratio of the Consortium Members in the Consortium SPV, without the prior approval of Government of India/SAIL, for a period of five (5) years from the date of closing under the Definitive Agreements.] 	 e. There shall be no change in the Consortium Members in the Consortium SPV, without the prior approval of Government of India/ SAIL, for a period of five (5) years from the date of closing under the Definitive Agreements.² The Consortium Members are permitted to change the inter se shareholding ratio among the Consortium Members, subject to the following: iii. The Lead Member shall continue to hold at least 26% equity shareholding in the and other Consortium Members shall continue to hold at least 20% equity shareholding (5) years from the date of closing under the Definitive Agreements. iv. All Consortium Members of the Consortium Members.





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			SPV are in compliance with the eligibility criteria and other terms and conditions detailed in the EOI Request. Further terms and conditions for such change in inter se shareholding will be provided in the Request for Proposal and Definitive Agreements.
22	Clause 7.6.5(e) (Annexure 6: Format for Consortium Agreement (In case IB is a Consortium))	The composition of the Consortium shall be maintained for a period of 5 (five) years from the date of closing under the Definitive Agreements (as applicable). There shall be no dilution of shareholding (including any shares subscribed to in future) or change in inter se shareholding ratio of the Consortium Members in the Consortium SPV, without the prior approval of Government of India/ SAIL, for a period of five (5) years from the date of closing under the Definitive Agreements. The Lead Member shall continue to hold at least 26% equity shareholding in the Consortium SPV for a minimum period of five (5) years from the date of closing under the Definitive Agreements	 There shall be no change in the Consortium Members in the Consortium SPV, without the prior approval of Government of India/ SAIL, for a period of five (5) years from the date of closing under the Definitive Agreements.³ The Consortium Members are permitted to change the inter se shareholding ratio among the Consortium Members, subject to the following: i. The Lead Member shall continue to hold at least 26% equity shareholding in the and



S.	Reference Clause	As appearing in PIM/ Request for EoI issued on July	To be read as
No.		4, 2019	
			other Consortium Members shall continue to hold at least 20% equity shareholding Consortium SPV for a minimum period of five (5) years from the date of closing under the Definitive Agreements. ii. All Consortium Members of the Consortium SPV are in compliance with the eligibility criteria and other terms and conditions detailed in the EOI Request. Further terms and conditions for such change in inter se shareholding will be provided in the Request for Proposal and Definitive Agreements.
23	Clause 7.10 (Annexure 10- Undertaking by direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company)	Annexure 10: Undertaking by Direct Subsidiary/ Direct Subsidiary LLP/ Direct Holding Company (To be executed Name of the Person: [•] Designation: [•]	Annexure 10 is redrafted. Please refer the updated "Annexure 10" after this table.



Annexure 10: Undertaking by Subsidiary/ Subsidiary LLP/ Holding Company

(To be executed in the event IB/Lead Member of Consortium meets Technical Criteria through Subsidiary/ Subsidiary LLP/ Holding Company)

(To be appropriately stamped on non-judicial stamp paper of appropriate value as per Stamp Act relevant to place of execution and notarized)

UNDERTAKING BY THE SUBSIDIARY/ SUBSIDIARY LLP/ HOLDING COMPANY OF INTERESTED BIDDER/ LEAD MEMBER OF CONSORTIUM⁴

ΒY

M/s ______ [insert name of the entity] a [limited liability partnership OR company] incorporated under the laws of ______ [insert name of the country] and having its [Registered Office OR Principal Place of Business] at ______ (hereinafter called the ["Connected Company", which expression shall include its successors, executors and permitted assigns);

IN FAVOUR OF:

The Joint Secretary, Ministry of Steel, (the "Administrative Ministry");

AND

⁴ Strike out whichever is not applicable





Steel Authority of India Limited (SAIL), a company incorporated under the Companies Act, 1956, bearing corporate identification number L27109DL1973GOI006454, having its registered office at Ispat Bhawan, Lodhi Road, New Delhi -110003, India ("SAIL" or the "Company").

We confirm that [•] [insert name of IB] is our [Subsidiary/Subsidiary LLP/Holding Company]⁵ and is interested in bidding for the strategic sale of VISP and proposes to use our experience to meet the Technical Criteria stipulated in the Preliminary Information Memorandum and EOI Request dated [•].

We undertake and confirm that in the event [•] [insert name of IB] becomes the Successful Bidder:

- 1. [We shall continue to remain its Holding Company after the submission of EOI, for a period of five (5) years from the date of closing under the Definitive Agreements]⁶.
- 2. We shall bring in requisite technology to run the plant efficiently.

Yours sincerely,

For and on behalf of Connected Company:

Signature: (Authorised Representative and Signatory)

Name of the Person: [•]

Designation: $[\bullet]$

⁵ Strike out whichever is not applicable ⁶ Strike out whichever is not applicable



