

Date: August 09, 2019

STEEL AUTHORITY OF INDIA LIMITED

GLOBAL INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR PROPOSED STRATEGIC DISINVESTMENT OF ALLOY STEELS PLANT AT DURGAPUR (ASP) BY STEEL AUTHORITY OF INDIA LTD

<u>Corrigendum 1</u> to Preliminary Information Memorandums/Request for Expression of Interest issued on July 04, 2019 for inviting Expressions of Interest (EOI) from Interested Bidders for Strategic Disinvestments of Alloy Steels Plant (ASP) of Steel Authority of India Limited.

| S. | Reference | As appearing in PIM/ Request for EoI issued on July 4, | To be read as |
|--|---|---|---|
| No. | Clause | 2019 | |
| Part A of PIM/Request for Expression of Interest | | | |
| 1 | Clause no: 4.4 (Financial Performance of the ALLOY STEELS PLANT | The contingent liabilities associated with ASP as on March 31, 2019 are listed belowpresently sub-judice. | The contingent liabilities associated with ASP as on March 31, 2019 are listed belowpresently sub-judice. SAIL has agreed to absorb liability of about Rs. |





| S. No. | Reference Clause | As appearing in PIM/ Request for Ed 2019 | oI issued on July 4, | To be read as | |
|-----------|-----------------------------------|---|----------------------|---|--|
| | (Contingent Liabilities)) | | | 92.84 crores arising on account of contingent liabilities as on identified in the table above, irrest the quantum of such liability is himodalities and other details with absorption/treatment of contingents be detailed in the Transact Definitive Agreements. For any coarising after March 31 2019, Single decision on a case to case basis upon the same and it will be considered. | March 31, 2019, pective of whether gher or lower. The th respect to the nt liabilities will tion Documents/ontingent liability AIL will take a pon identification municated to all |
| Part 1 | B of PIM/Request Expression of | | | | |
| Intere | • | | | | |
| 2 | Clause no: 2.3 (Important | Table 2.1: Important Dates | | Table 2.3: Important Dates | |
| | dates) | Event | Date | Event | Date |
| | | Publication of Advertisement, EOI Request and PIM | July 4, 2019 | Publication of Advertisement, EOI Request and PIM | July 4, 2019 |





| S. No. | Reference Clause | As appearing in PIM/ Request for E | oI issued on July 4, | To be read as | |
|-----------|--|---|----------------------|--|--|
| | | First day of taking queries | July 4, 2019 | First day of taking queries | July 4, 2019 |
| | | Last Date for invitation of Queries through email/ Physical copy | July 18, 2019 | Last Date for invitation of Queries through email/ Physical copy | July 18, 2019 |
| | | Last Date for release of response to queries in the form of FAQs, on the above mentioned websites | July 25, 2019 | Last Date for release of response to queries in the form of FAQs, on the above mentioned websites | August 02, 2019 |
| | | Last date & time for Submission of EoIs physically | August 20, 2019 | Last date & time for Submission of EoIs physically | August 26, 2019 |
| | | Intimation to the Shortlisted Bidders | August 28, 2019 | Intimation to the Shortlisted Bidders | September 02, 2019 |
| 3 | Clause no: 3.1.10 (Salient Features of Proposed Transaction) | New clause | | SAIL has agreed to absorb liab 92.84 crores arising on account o contingent liabilities as on identified in the Table 4.3 in s Liabilities 4.4 of Part A of this PII irrespective of whether the q liability is higher or lower. The m | f crystallisation of March 31, 2019, ection Contingent M/Request for EoI, uantum of such |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|--|--|---|
| | | | details with respect to the absorption/treatment of contingent liabilities will be detailed in the Transaction Documents/ Definitive Agreements. For any contingent liability arising after March 31 2019, SAIL will take a decision on a case to case basis upon identification of the same and it will be communicated to all Shortlisted Bidders prior to submission of Financial Bids |
| 4 | Clause 4.3.4(viii) (Submission of Expression of Interest(Envelop e 1)) | A certificate from Statutory Auditor of the Interested Bidder/ Lead Member of Consortium certifying that it has been operating in [a Mining Industry/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board. | A certificate from Statutory Auditor of the Interested Bidder/ Lead Member of Consortium certifying that it has been operating in [a Mining Industry/ Manufacturing of Iron/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board. |
| 5 | Clause 4.3.4(ix) (Submission of Expression of Interest (Envelope 1)) | In the event IB/Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company , a certificate from Statutory Auditor of the entity meeting technical criteria certifying that such entity has been operating in [a Mining Industry/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of | In the event IB/Lead Member of Consortium meets Technical Criteria through its Subsidiary/Subsidiary LLP/ Holding Company, a certificate from Statutory Auditor of the entity meeting technical criteria certifying that such entity has been operating in [a Mining Industry/ Manufacturing of Iron/Core Industry/ Metal Industry] for atleast 5 (five) years OR |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|---------------------|---|---|
| | | Consents to Operate issued by the relevant State Pollution Control Board. The below example is solely for the purposes of reference and to illustrate about direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company and meant for guidance only. Figure 4-1: Illustration for direct Subsidiary/direct Subsidiary LLP/direct Holding Company A B B Illustration: In above figure, Company A | self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board. |
| | | musication. In above figure, Company A | |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|--|--|--|
| | | if company B is an IB then it can meets the technical criteria through either A or C. | |
| 6 | Clause 4.3.4 (xviii) (Submission of Expression of Interest (Envelope 1)) | In the event IB/Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company: | In the event IB/Lead Member of Consortium meets Technical Criteria through its Subsidiary/ Subsidiary LLP/ Holding Company: |
| 7 | Clause 4.3.10 (Submission of Expression of Interest(Envelope 1)) | In the event IB/Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company, duly executed Undertaking from such entity. (as per Annexure 10) | In the event IB/Lead Member of Consortium meets Technical Criteria through its Subsidiary/ Subsidiary LLP/ Holding Company , duly executed Undertaking from such entity. (as per Annexure 10) |
| 8 | Clause 5.1.2.f (Eligibility criteria(Financia l criteria)) | In case an Interested Bidder is a direct Subsidiary/direct Subsidiary LLP of a Holding Company , the Financial Criteria of such direct Holding company may also be considered: | In case an Interested Bidder is a Subsidiary / Subsidiary LLP of a Holding Company , the Financial Criteria of such Holding company may also be considered: |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|--|--|---|
| | | Provided that, in such case, the Interested Bidder must continue to be a direct Subsidiary/ direct Subsidiary LLP of such Holding company until such time the Interested Bidder meets the aforementioned Financial Criteria threshold(s) | Provided that, in such case, the Interested Bidder must continue to be a Subsidiary/ Subsidiary LLP of such Holding company until such time the Interested Bidder meets the aforementioned Financial Criteria threshold(s) |
| 9 | Clause 5.1.3 (a) (Eligibility criteria(Technica l criteria)) | The Technical Criteria can be met by: i. The Interested Bidder, or ii. Direct Holding Company of the IB, or iii. Direct Subsidiary of the IB, or iv. Direct Subsidiary LLP of the IB | i. The Interested Bidder, or ii. Holding Company of the IB, or iii. Subsidiary of the IB, or iv. Subsidiary LLP of the IB |
| 10 | Clause 5.1.3(b) (Technical Criteria) | i. experience in mining of iron ore or manganese ore or chrome ore; or ii. manufacturing/ processing experience in any Core Industry as included in Index of Eight Core Industries published by Department of Industrial Policy & Promotion, Ministry of Commerce and Industry or in Metals traded on | ii. experience in manufacturing of iron iii. manufacturing/ processing experience in any Core Industry as |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|--|---|---|
| | | London Metal Exchange The Technical Criteria shall not be applicable in case of bids by employees of SAIL | Industries published by Department of Industrial Policy & Promotion, Ministry of Commerce and Industry or in Metals traded on London Metal Exchange |
| | | | The Technical Criteria shall not be applicable in case of bids by employees of SAIL |
| 11 | Clause 5.1.4(e) (Eligibility criteria(Conditio ns for bidding by | Where IB is a Consortium, the Technical Criteria stipulated in Clause 3(b) above, shall have to be met by i. The Lead Member of the Consortium, or ii. Direct Holding Company of the Lead Member , | Where IB is a Consortium, the Technical Criteria stipulated in Clause 3(b) above, shall have to be met by i. The Lead Member of the Consortium, or |
| | Consortium)) | or iii. Direct Subsidiary of the Lead Member, or iv. Direct Subsidiary LLP of the Lead Member | ii. Holding Company of the Lead Member, or iii. Subsidiary of the Lead Member, or iv. Subsidiary LLP of the Lead Member Illustrations in Table 5.2, Table 5.3, Table 5.4 stands |
| 12 | Clause 5.2.6 (Eligibility Criteria (Other Terms and | There shall be no change in composition of the Consortium SPV or dilution of shareholding or change in inter se shareholding ratio of the Consortium Members in the Consortium SPV, without the prior | suitably modified for the above changes. There shall be no change in the Consortium Members in the Consortium SPV, without the prior approval of Government of India/ SAIL, for a period of five (5) years from the date of closing under the |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|---------------------|--|---|
| | Condition)) | approval of Government of India/ SAIL, for a period of five (5) years from the date of closing under the Definitive Agreements. a. The Lead Member shall continue to hold at least 26% equity shareholding in the Consortium SPV for a minimum period of five (5) years from the date of closing under the Definitive Agreements. | Definitive Agreements. The Consortium Members are permitted to change the inter se shareholding ratio among the Consortium Members, subject to the following: i. The Lead Member shall continue to hold at least 26% equity shareholding and other Consortium Members shall continue to hold at least 20% equity shareholding in the Consortium SPV for a minimum period of five (5) years from the date of closing under the Definitive Agreements. ii. All Consortium Members of the Consortium SPV are in compliance with the eligibility criteria and other terms and conditions detailed in this EOI Request. Further terms and conditions for such change in inter se shareholding will be provided in the Request for Proposal and Definitive Agreements. |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|--|---|--|
| 13 | Clause 5.2.12 (Eligibility criteria(Other Terms and Conditions)) | In the event IB/ Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company, there shall be no change in the relationship between IB/ Lead Member of Consortium and entity meeting, after the submission of EOI, for a period of five (5) years from the date of closing under the Definitive Agreements. It is clarified that the IB shall continue to remain its direct Subsidiary/ direct Subsidiary LLP/ Direct Holding Company after the submission of EOI, for a period of 5 years from the date of closing under the Definitive Agreements. Further details and other terms and conditions including any continuing covenants shall be provided in the RFP. | In the event IB/ Lead Member of Consortium meets Technical Criteria through its Subsidiary/ Subsidiary LLP/ Holding Company, there shall be no change in the relationship between IB/ Lead Member of Consortium and entity meeting , after the submission of EOI, for a period of five (5) years from the date of closing under the Definitive Agreements. It is clarified that the IB shall continue to remain its Subsidiary/ Subsidiary LLP/ Holding Company after the submission of EOI, for a period of 5 years from the date of closing under the Definitive Agreements. Further details and other terms and conditions including any continuing covenants shall be provided in the RFP. |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|---|---|---|
| 14 | Clause: 7.1.5 (Annexure 1-Format for Letter of EOI) | [mining/manufacturing/processing] of [•] [insert name of Mining Industry/ Core Industry/ Metal Industry in which IB operates] for the past [•] years OR [•] [insert name of entity meeting technical criteria] is | name of Mining Industry/ Iron /Core Industry/ Metal Industry in which IB operates] for the past [•] years OR [•] [insert name of entity meeting technical criteria] is our [Holding Company/ Subsidiary Company/ Subsidiary LLP] and is engaged in the [mining/manufacturing/processing] of [•] [insert name of Mining Industry/ Manufacturing of Iron/Core |
| 15 | Clause 7.1.7(b) (Annexure 1- Format for Letter of EOI) | We shall bring in requisite technology to run the plant efficiently, [through our [direct Holding Company/direct Subsidiary Company/ direct Subsidiary LLP] whose experience has been utilized to meet the technical eligibility criteria]. | efficiently, [through our [Holding Company/ Subsidiary Company/ Subsidiary LLP] whose |
| 16 | Clause : 7.1.7 (e & f) (Annexure 1: | e. The Lead Member shall continue to hold at least 26% equity shareholding in the Consortium SPV for a minimum period of five (5) years from the date of | e. There shall be no change in the Consortium Members in the Consortium SPV, without the prior |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|-----------------------------------|---|---|
| No. | Clause Format for Letter of EOI) | closing under the Definitive Agreements. f. There shall be no change in composition of the Consortium SPV or dilution of shareholding or change in inter se shareholding ratio of the Consortium Members in the Consortium SPV, without the prior approval of Government of India/ SAIL, for a period of five (5) years from the date of closing under the Definitive Agreements.] | approval of Government of India/ SAIL, for a period of five (5) years from the date of closing under the Definitive Agreements.¹ The Consortium Members are permitted to change the inter se shareholding ratio among the Consortium Members, subject to the following: i. The Lead Member shall continue to hold at least 26% equity shareholding in the and other Consortium Members shall continue to hold at least 20% equity shareholding Consortium SPV for a minimum period of five (5) years from the date of closing under the Definitive Agreements. |
| | | | ii. All Consortium Members of the Consortium SPV are in compliance with the eligibility |





| S. | Reference | As appearing in PIM/ Request for EoI issued on July 4, | To be read as |
|-----|--|--|--|
| No. | Clause | 2019 | |
| | | | criteria and other terms and conditions detailed in the EOI Request. Further terms and conditions for such change in |
| | | | inter se shareholding will be provided in the Request for Proposal and Definitive Agreements. |
| 17 | Clause 7.1.9 (Annexure 1- Format for Letter of EOI) | We acknowledge that after the submission of the EOI, [•] [insert name of direct Subsidiary/ direct Subsidiary LLP used for meeting the Technical Criteria], shall continue to remain our direct Subsidiary/direct Subsidiary LLP, for a period of five (5) years from the date of closing under the Definitive Agreements. | EOI, [•] [insert name of Subsidiary/ Subsidiary LLP used for meeting the Technical Criteria], shall continue to remain our Subsidiary/ Subsidiary LLP, |
| 18 | Clause 7.1- Enslosures 7 (Annexure 1- Format for Letter of EOI) | Undertaking by direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company] | Undertaking by Subsidiary/ Subsidiary LLP/ Holding Company] |
| 19 | Clause 7.3.J.4(a) (Annexure 3- Request for Qualification) | A certificate [insert name of relevant Constitution Document]. A certificate from Statutory Auditor of the Interested Bidder/ Lead Member of Consortium certifying that it | Document]. A certificate from Statutory Auditor of the Interested |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|---|---|---|
| | | has been operating in [a Mining Industry/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board | Manufacturing of Iron/ Core Industry/ Metal |
| 20 | Clause 7.3.J.4(b) (Annexure 3- Request for Qualification) | Certificate from an independent chartered accountant/statutory auditorthat each of the Financial Criteria stated therein has been computed in accordance with Clause 5.1 of the EOI Request OR | 1 |
| | | In the event IB/Lead Member of Consortium meets Technical Criteria through its direct Subsidiary/ direct Subsidiary LLP/ direct Holding Company, a certificate from Statutory Auditor of the entity meeting technical criteria certifying that such entity has been operating in [a Mining Industry/ Core Industry/ Metal Industry] for atleast 5 (five) years OR self-certified true copies of Consents to Operate issued by the relevant State Pollution Control Board] | Technical Criteria through its Subsidiary/ Subsidiary LLP/ Holding Company, a certificate from Statutory Auditor of the entity meeting technical criteria certifying that such entity has been operating in [a Mining Industry/ Manufacturing of Iron/ Core Industry/ Metal Industry] for atleast 5 (five) years OR |
| 21 | Clause 7.6.5(e & f) | e. The Lead Member shall continue to hold at least 26% equity shareholding in the Consortium SPV for a | e. There shall be no change in the Consortium |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|--|---|---|
| No. | (Annexure 6: Format for Consortium Agreement (In case IB is a Consortium)) | minimum period of five (5) years from the date of closing under the Definitive Agreements. f. There shall be no change in composition of the Consortium SPV or dilution of shareholding or change in inter se shareholding ratio of the Consortium Members in the Consortium SPV, without the prior approval of Government of India/ SAIL, for a period of five (5) years from the date of closing under the Definitive Agreements.] | Members in the Consortium SPV, without the prior approval of Government of India/ SAIL, for a period of 5 (five) years from the date of closing under the Definitive Agreements (as applicable). The Consortium Members are permitted to change in inter se shareholding ratio among the Consortium Members, subject to the following: i. The Lead Member shall continue to hold at least 26% equity shareholding and other Consortium Members shall continue to hold at least 20% equity shareholding in the Consortium SPV for a minimum period of five (5) years from the date of closing under the Definitive Agreements. ii. All Consortium Members of the Consortium SPV are in compliance with the eligibility criteria and other terms and conditions |





| S. No. | Reference Clause | As appearing in PIM/ Request for EoI issued on July 4, 2019 | To be read as |
|-----------|---|--|---|
| | | | detailed in the EOI Request. |
| | | | Further terms and conditions for such change in inter se shareholding will be provided in the Request for Proposal and Definitive Agreements. |
| 22 | Clause 7.10 | Annexure 10: Undertaking by Direct Subsidiary/ Direct Subsidiary LLP/ Direct Holding Company | Annexure 10 is redrafted. Please refer the updated "Annexure 10" after this table. |
| | (Annexure 10- Undertaking by direct | (To be executed | Annexure to later this table. |
| | Subsidiary/ | | |
| | direct Subsidiary LLP/ direct | Name of the Person: [●] | |
| | Holding Company) | Designation: [●] | |





Annexure 10: Undertaking by Subsidiary/ Subsidiary LLP/ Holding Company

(To be executed in the event IB/Lead Member of Consortium meets Technical Criteria through Subsidiary/ Subsidiary LLP/ Holding Company)

(To be appropriately stamped on non-judicial stamp paper of appropriate value as per Stamp Act relevant to place of execution and notarized)

UNDERTAKING BY THE SUBSIDIARY/ SUBSIDIARY LLP/ HOLDING COMPANY OF INTERESTED BIDDER/ LEAD MEMBER OF CONSORTIUM²

| This UNDERTAKIN | NG (" Undertaking ") is made on this day of, [●]. |
|------------------------|--|
| ВҮ | |
| M/s | [insert name of the entity] a [limited liability partnership OR company] incorporated under the |
| laws of | [insert name of the country] and having its [Registered Office OR Principal Place of Business] at |
| | _ (hereinafter called the ["Connected Company", which expression shall include its successors, executors and |
| permitted assigns); | |
| IN FAVOUR OF: | |
| | |



² Strike out whichever is not applicable



The Joint Secretary, Ministry of Steel, (the "Administrative Ministry");

AND

Steel Authority of India Limited (SAIL), a company incorporated under the Companies Act, 1956, bearing corporate identification number L27109DL1973GOI006454, having its registered office at Ispat Bhawan, Lodhi Road, New Delhi -110003, India ("SAIL" or the "Company").

We confirm that [●] [insert name of IB] is our [Subsidiary/Subsidiary LLP/Holding Company]³ and is interested in bidding for the strategic sale of ASP and proposes to use our experience to meet the Technical Criteria stipulated in the Preliminary Information Memorandum and EOI Request dated [●].

We undertake and confirm that in the event [●] [insert name of IB] becomes the Successful Bidder:

- 1. [We shall continue to remain its Holding Company after the submission of EOI, for a period of five (5) years from the date of closing under the Definitive Agreements]⁴.
- 2. We shall bring in requisite technology to run the plant efficiently.

Yours sincerely,

For and on behalf of Connected Company:

⁴ Strike out whichever is not applicable





³Strike out whichever is not applicable

Signature: (Authorised Representative and Signatory)

Name of the Person: [●]

Designation: $[\bullet]$



