

**Format for Letter of EoI**

*(To be typed on the letterhead of the party submitting the EoI)*

**Reference No.** \_\_\_\_\_ **Date** \_\_\_\_\_

To

Mr. Narayan Subramaniam  
Vice President, PA&SF,  
SBI Capital Markets Limited,  
202, Maker Tower 'E',  
Cuffe Parade,  
Mumbai - 400 005

**Sub: INVITATION OF EXPRESSION OF INTEREST FOR MONETIZATION OF  
UPSTREAM OIL AND GAS ASSETS**

Sir,

This is with reference to the advertisement dated October 8, 2018 (“**Advertisement**”) inviting Expression of Interest (“**EoI**”) and the terms and conditions set out in the hyperlink provided in clause 1 of the Advertisement (“**Teaser**”), for undertaking the monetization of upstream oil and gas assets located in South America (deep offshore blocks) and South East Asia (shallow offshore blocks) (“**Oil & Gas Assets**”), of offshore subsidiaries of an Indian company (“**Proposed Transaction**”).

We have read and understood the contents of the Advertisement and the Teaser and are desirous of participating in the Proposed Transaction.

We believe that we satisfy the qualifying criteria set out in the qualification criteria, set out in point 3 of the Teaser.

We have attached the required information according to the annexed form. The information furnished by us in this EoI is true, correct and accurate. Based on this information we understand you would be able to evaluate our eligibility in order to qualify for the Proposed Transaction.

We however, understand and acknowledge the lenders right to decide whether or not to qualify our EoI without assigning any reason whatsoever and without any liability.

We shall be glad to receive further communication on the subject.

Yours faithfully,

Authorized Signatory  
For and on behalf of the interested party

## ANNEXURE

### **PART A: DETAILS OF THE FIRM**

*[Briefly describe the background, organization and Registered/Corporate Office address of your firm.]*

### **PART B: DETAILS OF THE CONSULTANT'S EXPERIENCE**

*[Using the format below, provide information on at least 5 previous successfully completed M&A deals (either on the buyer's-side or on the seller's side) for which your firm was engaged, in immediate preceding 3<sup>1/2</sup> consecutive financial years (i.e. FY 15-16, 16-17, 17-18 and H1 18-19), with value of each deal greater than USD 200 mn.]*

1. Assignment Name:
2. Value of the Assignment Undertaken (in USD):
3. Country:
4. Location within Country:
5. Contact Person, Title and Contact Details:
6. Start Date / Completion Date:
7. Assignment Team Details:
8. Details of the Lead Consultant:
9. Description of the Assignment:
10. Description of Actual Services Provided Within the Assignment:

**PART C: CONTACT PERSON FOR FURTHER CORRESPONDENCE**

Name	
Designation	
Contact No. (Landline and Mobile)	
Email ID	
Address	